

Changes in Income

1937-1987 (unconsolidated)

Units: Thousand yen

Fiscal term	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29
Period	1937	1938	1938	1939	1939	1940	1940	1941	1941	1942	1942	1943	1943	1944	1944	1945	1945	1946	1946	1949	1950	1950	1951	1951	1952	1952	1953	1953	
	Aug.28	Apr.1	Apr.1	Oct.1	Apr.1	Oct.1	Apr.1	Oct.1	Apr.1	Oct.1	Apr.1	Oct.1	Apr.1	Oct.1	Apr.1	Oct.1	Apr.1	Oct.1	Apr.1	Aug.11	Nov.16	Apr.1	Apr.1	Oct.1	Apr.1	Oct.1	June 1	Dec.1	June 1
Period	1938	1938	1939	1939	1940	1940	1941	1941	1942	1942	1943	1943	1944	1944	1945	1945	1946	1946	1949	1950	1950	1951	1951	1952	1952	1953	1953	1954	1954
	Mar.31	Sep.30	Mar.31	Sep.30	Mar.31	Sep.30	Mar.31	Sep.30	Mar.31	Sep.30	Mar.31	Sep.30	Mar.31	Sep.30	Mar.31	Sep.30	Mar.31	Sep.30	Mar.31	Aug.10	Nov.15	Mar.31	Sep.30	Mar.31	Sep.30	May 31	Nov.30	May 31	Nov.30
Net revenues	7,793	12,561	10,867	25,503	33,246	34,015	32,801	34,067	57,241	44,755	48,857	39,756	43,211	71,019	58,551	41,865	37,203	118,825	7,665,886	2,070,536	2,129,265	4,348,120	5,775,145	7,059,453	6,222,061	6,707,764	7,206,306	10,288,100	
Operating income	-	-	-	-	-	-	-	4,146	4,895	8,467	5,839	6,240	2,302	4,437	8,937	6,372	1,667	16,664	20,929	129,225	2,027	14,907	538,235	664,696	777,306	785,137	936,164	970,835	1,149,178
Ordinary income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Pre-tax income	△224	547	278	1,222	1,749	626	1,232	1,970	3,490	2,471	3,157	3,008	7,069	7,801	8,297	410	221	6,463	10,978	△76,524	0	249,300	483,774	677,201	725,830	745,477	774,436	945,743	
Net income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Fiscal term	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	
Period	1954	1954	1955	1955	1956	1956	1957	1957	1958	1958	1959	1959	1960	1960	1961	1961	1962	1962	1963	1963	1964	1964	1965	1965	1966	1966	1967	1967	
	June 1	Dec.1	June 1	Dec.1	June 1	Dec.1	June 1	Dec.1	June 1	Dec.1	June 1	Dec.1	June 1	Dec.1	June 1	Dec.1	June 1	Dec.1	June 1	Dec.1	June 1	Dec.1	June 1	Dec.1	June 1	Dec.1	June 1	Dec.1	
Period	1954	1955	1955	1956	1956	1957	1957	1958	1958	1959	1959	1960	1960	1961	1961	1962	1962	1963	1963	1964	1964	1965	1965	1966	1966	1967	1967	1968	
	Nov.30	May 31	Nov.30	May 31	Nov.30	May 31	Nov.30	May 31	Nov.30	May 31	Nov.30	May 31	Nov.30	May 31	Nov.30	May 31	Nov.30	May 31	Nov.30	May 31	Nov.30	May 31	Nov.30	May 31	Nov.30	May 31	Nov.30	May 31	
Net revenues	8,323,639	8,562,856	8,397,630	12,337,758	19,304,157	24,863,271	28,266,667	26,196,814	25,045,707	32,867,690	38,338,942	45,651,751	57,029,047	66,838,085	71,215,104	75,429,550	71,414,529	87,237,829	92,977,743	108,754,018	111,252,353	123,552,965	123,968,012	136,170,383	157,663,902	183,425,578	217,873,528	252,040,007	
Operating income	1,016,102	832,565	971,894	1,416,821	2,439,852	2,737,956	3,134,107	2,728,181	2,584,820	4,401,503	4,841,898	5,383,658	5,844,243	6,685,135	7,849,846	8,293,162	8,208,124	12,253,949	13,071,255	15,226,705	12,849,423	13,201,338	11,140,482	11,708,500	17,618,518	19,161,788	25,296,287	24,499,838	
Ordinary income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	12,799,443	14,426,700	12,782,477	12,381,997	10,590,302	11,235,712	16,738,828	19,287,529	24,094,996	22,071,252	
Pre-tax income	745,558	671,064	768,558	1,124,589	1,826,202	2,289,409	2,488,502	2,311,893	2,268,274	3,378,314	3,814,201	4,570,840	5,008,536	6,060,381	6,722,988	7,423,199	7,425,059	8,516,828	9,059,443	10,742,776	10,889,712	11,018,303	10,310,419	10,874,508	14,498,073	16,667,592	20,798,870	21,479,805	
Net income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4,659,443	5,642,776	5,888,712	6,118,303	6,110,419	6,674,508	7,898,073	9,167,592	10,898,870	12,979,805

Fiscal term	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83
Period	1968	1968	1969	1969	1970	1970	1971	1971	1972	1972	1973	1973	1974	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986
	June 1	Dec.1	June 1	Dec.1	June 1	Dec.1	June 1	Dec.1	June 1	Dec.1	June 1	Dec.1	June 1	Dec.1	July 1	July 1	July 1	July 1	July 1	July 1	July 1	July 1	July 1	July 1	July 1	July 1
Period	1968	1969	1969	1970	1970	1971	1971	1972	1972	1973	1973	1974	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987
	Nov.30	May 31	Nov.30	May 31	Nov.30	May 31	Nov.30	May 31	Nov.30	May 31	Nov.30	May 31	Nov.30	June 30	June 30	June 30	June 30	June 30	June 30	June 30	June 30	June 30	June 30	June 30	June 30	June 30
Net revenues	277,615,691	339,801,596	388,450,169	396,020,884	441,540,314	481,527,349	544,548,403	538,772,731	587,359,540	647,403,654	678,455,957	676,565,116	797,286,574	1,012,583,994	1,995,742,392	2,288,069,121	2,617,407,228	2,802,469,335	3,310,181,153	3,506,412,440	3,849,544,298	4,892,663,939	5,472,681,732	6,064,420,350	6,304,858,970	6,024,909,943
Operating income	25,555,265	33,894,406	37,276,951	36,243,741	33,058,151	35,190,966	42,701,899	43,421,882	46,688,370	53,327,128	39,605,906	6,881,386	8,922,288	48,463,124	148,561,286	167,677,790	153,081,938	158,288,869	233,232,182	140,183,284	230,513,290	304,543,509	406,482,119	505,891,132	329,387,465	248,364,663
Ordinary income	27,953,111	35,424,028	40,177,881	40,415,495	37,202,785	38,837,084	45,703,384	47,921,013	51,207,251	59,342,987	43,090,501	17,586,588	17,931,406	62,889,453	184,275,463	210,120,837	198,802,647	198,334,454	291,580,491	227,511,068	306,182,704	398,591,992	521,767,868	648,009,633	488,385,609	398,008,459
Pre-tax income	22,758,575	27,598,949	32,480,409	34,538,256	26,969,621	28,456,353	37,958,234	44,268,258	53,545,517	63,058,451	43,568,111	20,378,893	25,228,614	73,182,342	192,658,792	217,877,192	206,786,028	200,658,186	288,667,563	231,227,366	298,488,618	402,872,058	516,767,868	648,009,633	488,385,609	398,008,459
Net income	14,158,575	16,598,949	19,180,409	21,538,256	17,269,621	17,756,353	20,158,234	25,068,258	31,945,517	36,258,451	29,568,111	9,578,893	12,328,614	35,882,342	99,558,792	116,777,192	116,286,028	102,058,186	143,567,563	132,727,366	141,588,618	201,372,058	251,567,868	308,309,633	255,185,609	200,208,459

Changes in Income

1988-2012 (unconsolidated)

Units: Million yen

Fiscal term	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100	101	102	103	104	105	106	107	108
Period	1987 July 1	1988 July 1	1989 July 1	1990 July 1	1991 July 1	1992 July 1	1993 July 1	1994 July 1	1995 Apr.1	1996 Apr.1	1997 Apr.1	1998 Apr.1	1999 Apr.1	2000 Apr.1	2001 Apr.1	2002 Apr.1	2003 Apr.1	2004 Apr.1	2005 Apr.1	2006 Apr.1	2007 Apr.1	2008 Apr.1	2009 Apr.1	2010 Apr.1	2011 Apr.1
Period	1988 June 30	1989 June 30	1990 June 30	1991 June 30	1992 June 30	1993 June 30	1994 June 30	1995 Mar.31	1996 Mar.31	1997 Mar.31	1998 Mar.31	1999 Mar.31	2000 Mar.31	2001 Mar.31	2002 Mar.31	2003 Mar.31	2004 Mar.31	2005 Mar.31	2006 Mar.31	2007 Mar.31	2008 Mar.31	2009 Mar.31	2010 Mar.31	2011 Mar.31	2012 Mar.31
Net revenues	6,691,299	7,190,590	7,998,050	8,564,040	8,940,898	9,030,857	8,154,750	6,163,885	7,957,152	9,104,792	7,769,486	7,525,555	7,408,010	7,903,580	8,284,968	8,739,310	8,963,712	9,218,388	10,191,838	11,571,834	12,079,264	9,278,483	8,597,872	8,242,830	8,241,176
Operating income	369,087	400,522	538,677	338,787	124,864	103,629	76,780	155,126	235,271	517,058	560,360	543,814	491,943	506,806	748,924	861,323	833,791	701,390	847,998	1,150,921	1,108,600	△187,918※	△328,061※	△480,938※	△439,805※
Ordinary income	521,706	569,863	733,803	574,318	375,862	286,448	214,034	236,205	340,734	620,412	625,640	578,035	541,824	621,760	768,920	892,676	915,728	856,231	1,104,781	1,555,193	1,580,626	182,594	△77,120※	△47,012※	23,098
Pre-tax income	521,706	569,863	733,803	574,318	375,862	286,448	214,034	236,205	340,734	620,412	625,640	578,035	541,824	562,105	768,920	1,055,134	892,496	831,235	1,104,781	1,555,193	1,580,626	182,594	△77,120※	△47,012※	23,098
Net income	238,006	305,863	360,803	329,618	200,862	155,548	110,734	110,905	182,534	303,312	365,140	267,235	329,268	333,516	470,239	634,059	581,470	529,329	765,961	1,060,109	1,138,144	56,649	26,188	52,764	35,844

Source: Securities Reports

Changes in Income

1988-2012 (consolidated)

Units: Million yen

Fiscal term	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100	101	102	103	104	105	106	107	108
Period	1987 July 1	1988 July 1	1989 July 1	1990 July 1	1991 July 1	1992 July 1	1993 July 1	1994 July 1	1995 Apr.1	1996 Apr.1	1997 Apr.1	1998 Apr.1	1999 Apr.1	2000 Apr.1	2001 Apr.1	2002 Apr.1	2003 Apr.1	2004 Apr.1	2005 Apr.1	2006 Apr.1	2007 Apr.1	2008 Apr.1	2009 Apr.1	2010 Apr.1	2011 Apr.1
Period	1988 June 30	1989 June 30	1990 June 30	1991 June 30	1992 June 30	1993 June 30	1994 June 30	1995 Mar.31	1996 Mar.31	1997 Mar.31	1998 Mar.31	1999 Mar.31	2000 Mar.31	2001 Mar.31	2002 Mar.31	2003 Mar.31	2004 Mar.31	2005 Mar.31	2006 Mar.31	2007 Mar.31	2008 Mar.31	2009 Mar.31	2010 Mar.31	2011 Mar.31	2012 Mar.31
Net revenues	7,215,798	8,021,042	9,192,838	9,855,132	10,163,376	10,210,749	9,362,732	8,120,975	10,718,739	12,243,834	11,678,397	12,749,008	12,879,561	13,424,423	15,106,297	16,054,290	17,294,760	18,551,526	21,036,909	23,948,091	26,289,240	20,529,570	18,950,973	18,993,688	18,583,653
Operating income	467,725	467,940	642,994	499,859	218,511	181,897	136,226	255,719	348,069	665,114	779,797	774,945	775,982	870,131	1,123,470	1,363,679	1,666,890	1,672,187	1,878,342	2,238,683	2,270,375	△461,011※	147,516	468,279	355,627
Ordinary income	610,254	625,655	837,809	709,544	427,855	322,208	236,531	274,813	420,801	708,299	828,791	771,885	797,058	972,273	1,113,524	1,414,003	1,765,793	1,754,637	2,087,360	2,382,516	2,437,222	△560,381※	291,468	563,290	432,873
Pre-tax income	610,254	625,655	837,809	709,544	427,855	322,208	236,531	274,813	420,801	708,299	828,791	771,885	750,501	864,129	1,113,524	1,649,318	1,765,793	1,754,637	2,087,360	2,382,516	2,437,222	△560,381※	291,468	563,290	432,873
Net income	310,951	346,282	441,301	431,450	237,840	176,464	125,907	131,953	256,976	385,915	454,349	356,180	406,798	471,295	615,824	944,671	1,162,098	1,171,260	1,372,180	1,644,032	1,717,879	△436,937※	209,456	408,183	283,559

Source: Securities Reports

* Indicates an operating loss

Changes in Income

Toyota Motor Sales Co., Ltd. (1950-1982)

Units: Thousand yen

Fiscal term	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	
Period	1950 Apr.3	1950 Oct.1	1951 Apr.1	1951 Oct.1	1952 Apr.1	1952 Oct.1	1953 Apr.1	1953 Oct.1	1954 Apr.1	1954 Oct.1	1955 Apr.1	1955 Oct.1	1956 Apr.1	1956 Oct.1	1957 Apr.1	1957 Oct.1	1958 Apr.1	1958 Oct.1	1959 Apr.1	1959 Oct.1	1960 Apr.1	1960 Oct.1	1961 Apr.1	1961 Oct.1	1962 Apr.1	1962 Oct.1	1963 Apr.1	1963 Oct.1	1964 1-Apr	
	1950 Sep.30	1951 Mar.31	1951 Sep.30	1952 Mar.31	1952 Sep.30	1953 Mar.31	1953 Sep.30	1954 Mar.31	1954 Sep.30	1955 Mar.31	1955 Sep.30	1956 Mar.31	1956 Sep.30	1957 Mar.31	1957 Sep.30	1958 Mar.31	1958 Sep.30	1959 Mar.31	1959 Sep.30	1960 Mar.31	1960 Sep.30	1961 Mar.31	1961 Sep.30	1962 Mar.31	1962 Sep.30	1963 Mar.31	1963 Sep.30	1964 30-Sep		
Net revenues	1,571,528	4,902,461	4,311,098	5,801,576	6,551,861	6,699,279	6,977,434	10,471,620	10,474,246	8,603,624	9,489,456	11,049,636	17,930,326	22,770,500	30,537,582	26,905,979	25,650,563	31,366,432	34,492,563	40,533,736	44,295,221	53,740,994	63,814,744	70,834,298	66,733,070	82,150,435	93,260,599	114,066,155	115,041,489	
Operating income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5,734,153	5,722,934
Ordinary income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3,166,892	2,993,843
Pre-tax income	7,357	51,851	77,283	82,188	108,982	123,056	136,045	180,826	183,466	182,633	195,639	226,325	415,721	508,364	613,043	652,061	697,489	730,387	814,531	1,116,418	1,376,402	1,548,782	1,839,307	2,128,069	2,087,373	2,252,455	2,549,580	2,835,743	2,945,843	
Net income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,611,743	1,705,843

Fiscal term	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57						
Period	1964 Oct.1	1965 Apr.1	1965 Oct.1	1966 Apr.1	1966 Oct.1	1967 Apr.1	1967 Oct.1	1968 Apr.1	1968 Oct.1	1969 Apr.1	1969 Oct.1	1970 Apr.1	1970 Oct.1	1971 Apr.1	1971 Oct.1	1972 Apr.1	1972 Oct.1	1973 Apr.1	1973 Oct.1	1974 Apr.1	1974 Oct.1	1975 Apr.1	1975 Oct.1	1976 Apr.1	1976 Oct.1	1977 Apr.1	1977 Oct.1	1978 Apr.1	1978 Oct.1	1979 Apr.1	1979 Oct.1	1980 Apr.1	1981 Apr.1	1981 Oct.1
	1965 Mar.31	1965 Sep.30	1966 Mar.31	1966 Sep.30	1967 Mar.31	1967 Sep.30	1968 Mar.31	1968 Sep.30	1969 Mar.31	1969 Sep.30	1970 Mar.31	1970 Sep.30	1971 Mar.31	1971 Sep.30	1972 Mar.31	1972 Sep.30	1973 Mar.31	1973 Sep.30	1974 Mar.31	1974 Sep.30	1975 Mar.31	1975 Sep.30	1976 Mar.31	1976 Sep.30	1977 Mar.31	1977 Sep.30	1978 Mar.31	1978 Sep.30	1979 Mar.31	1979 Sep.30	1980 Mar.31	1981 Mar.31	1982 Mar.31	
Net revenues	131,239,648	132,914,078	139,750,882	162,714,976	193,190,711	209,388,305	257,379,019	287,231,993	337,889,240	401,761,392	417,985,885	447,234,727	486,024,115	557,128,855	581,793,090	591,121,058	663,672,657	698,975,248	718,547,296	783,236,452	914,223,093	2,015,869,332	2,403,255,074	2,637,414,549	2,813,803,326	3,342,321,043	3,590,161,694	3,938,830,602						
Operating income	6,401,286	6,200,364	6,511,754	7,211,324	7,651,528	7,539,097	9,275,977	10,700,050	11,305,396	12,739,968	13,391,448	14,511,745	14,556,993	16,320,320	18,193,336	14,553,286	15,690,329	17,176,057	14,274,153	18,366,592	23,023,198	48,815,919	51,502,363	42,863,303	40,825,159	70,533,936	60,100,146	60,537,512						
Ordinary income	3,034,217	3,046,784	3,215,375	4,067,981	4,902,734	5,082,311	5,949,716	6,527,580	7,652,592	9,192,661	9,481,174	9,792,384	9,903,892	11,734,461	13,605,728	13,155,985	14,286,282	15,745,123	10,287,494	12,125,458	15,670,729	36,544,600	49,516,498	45,522,167	46,773,398	73,021,214	57,812,318	63,837,871						
Pre-tax income	2,932,217	2,968,784	3,065,375	3,739,981	4,372,734	4,672,311	5,155,716	5,985,580	6,865,592	8,203,661	8,552,174	8,933,384	8,976,392	9,911,461	11,722,728	11,447,985	14,445,928	16,143,123	10,179,494	12,419,458	16,693,729	37,042,600	49,987,648	46,372,367	48,211,948	73,615,214	57,996,318	89,282,073						
Net income	1,702,217	1,738,784	1,785,375	1,969,981	2,272,734	2,482,311	2,835,716	3,215,580	3,665,592	4,303,661	4,652,174	4,833,384	4,876,392	5,211,461	5,922,728	5,947,985	8,345,928	9,343,123	6,379,494	5,819,458	7,393,729	16,842,600	23,687,648	25,172,367	22,811,948	34,315,214	30,896,318	38,082,073						

Source: Securities Reports