

TOYOTA

**TOYOTA IN THE WORLD
2013**

TOYOTA IN THE WORLD 2013

CONTENTS

About this publication

Toyota in the World 2013 is intended to provide an overview of Toyota, including a look at its latest activities relating to R&D, manufacturing, sales, exports from January to December 2012. It is hoped that this handbook will be useful to those seeking to gain a better understanding of Toyota's corporate activities.

Company Outline

- 2 Outline

Research & Development

- 3 R&D Sites

Technological Development

- 4 History of Technological Development

Operations in Japan

- 7 Toyota Group & Supplier Organizations
- 8 Japanese Production and Dealer Sites
- 9 Number of Vehicles Produced by Model
- 10 Number of Vehicles Registered by Model

Production, Sales and Exports

- 11 Production Companies Outside Japan
- 13 North America/Latin America
- 14 Europe/Africa
- 15 Asia
- 17 Oceania & Middle East
- 18 Vehicle Production, Sales and Exports by Region
- 19 Model Lineup by Country & Region (Outside Japan)

- 20 Chronology
- 25 Product Lineup

Company Outline

Outline

Company Outline

Company name	Toyota Motor Corporation
Date founded	August 28, 1937
Capital	397.05 billion yen (as of March 31, 2013)
Number of employees	Total in affiliated companies: 333,498 (as of March 31, 2013)

Consolidated basis (U.S. GAAP)

Business results (unit = 1 billion yen or 1 company)

	FY 2011 (April 2010 to March 2011)	FY 2012 (April 2011 to March 2012)	FY 2013 (April 2012 to March 2013)
Sales* ¹	18,993.6	18,583.6	22,064.1
Operating income* ¹	468.2	355.6	1,320.8
Net income* ¹	408.1	283.5	962.1
Capital investment * ^{1,2}	642.3	706.7	852.7
R&D* ¹	730.3	779.8	807.4
Number of consolidated subsidiaries	511	507	509
Number of companies under equity method	56	57	56

*¹ Monetary figures rounded down to the nearest 100 million yen

*² Figures for depreciation expenses and capital expenditures do not include vehicles in operating lease

Production results (unit = 1)

		FY 2011 (April 2010 to March 2011)	FY 2012 (April 2011 to March 2012)	FY 2013 (April 2012 to March 2013)
Vehicles	Japan	3,721,000	3,940,000	4,276,000
	Overseas	3,448,000	3,495,000	4,422,000
	Total	7,169,000	7,435,000	8,698,000

Sales results (unit = 1)

		FY 2011 (April 2010 to March 2011)	FY 2012 (April 2011 to March 2012)	FY 2013 (April 2012 to March 2013)
Vehicles	Japan	1,913,000	2,070,000	2,279,000
	Overseas	5,395,000	5,281,000	6,592,000
	Total	7,308,000	7,351,000	8,871,000
	Homes	5,157	5,699	5,878

Vehicle production, sales and exports (results for CY 2012)

(unit = 1,000 vehicles)

	Toyota	Daihatsu	Hino	Total
Global production	8,737	997	175	9,909
Japanese production	3,493	774	153	4,420
Overseas production	5,244	223	22	5,489
Global sales	8,717	876	155	9,748
Sales in Japan	1,692	677	43	2,412
Overseas sales	7,025	198	112	7,336
Exports	1,946	10	98	2,054

Notes: Japanese production: Line-off basis, CBU + KD (including OEM production for Japan)

Overseas production: Local line-off basis, including vehicles for Japan (excluding OEM production and KD production for overseas)

Sales in Japan: Registered and reported, including vehicles produced overseas

Overseas sales: As surveyed by Toyota, Daihatsu, Hino (excluding OEM production)

Exports: Ship-loaded basis, CBU + KD (including OEM production for overseas)

(Figures rounded to the nearest 1,000)

R&D Sites



Toyota Motorsport Gmbh

Establishment: 1993
Location: Germany
Activities: Development base for motorsport vehicles in Europe



Toyota Motor Asia Pacific Engineering and Manufacturing Co., Ltd.

Establishment: 2003
Location: Thailand
Activities: Vehicle engineering & evaluation
Note: TMAP-EM integrated TTCAP-TH with TMAP Thailand in April 2007.



Toyota Motor Engineering & Manufacturing North America, Inc.

Establishment: 1977
Location: Michigan, California, Arizona, Washington D.C.
Activities: Product planning, vehicle engineering & evaluation basic research



Toyota Technical Center Asia Pacific Australia Pty. Ltd.

Establishment: 2003
Location: Australia
Activities: Vehicle engineering & evaluation



Caltex Design Research, Inc.

Establishment: 1973
Location: California, Michigan
Activities: Design



Toyota Motor Europe NV/SA

Establishment: 1987
Location: Belgium, U.K.
Activities: Vehicle engineering & evaluation



Toyota Europe Design Development

Establishment: 2000
Location: France
Activities: Design



Head Office Technical Center

Establishment: 1954
Activities: Product planning, design, vehicle engineering & evaluation



Higashi-Fuji Technical Center

Establishment: 1966
Activities: Advanced engineering



Tokyo Design Research & Laboratory

Establishment: 1963
Activities: Advanced design



Shibetsu Proving Ground

Establishment: 1984
Activities: Vehicle evaluation



Toyota Central Research & Development Laboratories, Inc.

Establishment: 1960
Activities: Basic research

Location: Japan

Tianjin FAW Toyota Motor Co., Ltd. FAW Toyota R&D Center

Establishment: 2008
Location: China
Activities: Vehicle engineering & evaluation

Toyota Motor Engineering & Manufacturing (China) Co., Ltd.

Establishment: 2010
Location: China
Activities: Environ. tech., vehicle engineering and evaluation, basic research

GAC Toyota Motor Co., Ltd. R&D Center

Establishment: 2009
Location: China
Activities: Vehicle engineering & evaluation

History of Technological Development

Toyota strives to develop automobiles that meet the needs of consumers while at the same time achieving an optimal balance between consideration for the environment, safety, drivability, comfort and reliability.

History of Toyota's technological development from 1990

(▲: Technology related to environmental measures; ●: Technology related to safety measures; ·: Other)

Year	1990 to 1999
Engine	<ul style="list-style-type: none"> ▲Smokeless diesel engine <ul style="list-style-type: none"> · Electronically controlled throttle ▲Diesel Smoke Control System (DSCS) ▲Variable Valve Timing & Lift-intelligent (VVTL-i) ▲Common-rail direct-injection diesel turbo engine (D-4D) · Aluminium crankshaft damper pulley ▲Variable Valve Timing-intelligent (VVT-i) · Cylinder head with laser cladding ▲4-valve direct-injection diesel engine ▲Direct-injection engine (D-4) · Titanium nitride coating · 5 Valve Engine ▲Next-generation lean-burn engine ▲Fuel Cell Electric Vehicle (FCEV) ▲Toyota Hybrid System (THS)
Driving/Braking Suspension	<ul style="list-style-type: none"> · 6-speed manual transmission ▲Flex Lock-up System · Navigation shift control ●Active Four-Wheel Steering System ●Vehicle Stability Control system (VSC) ●ABS for EBD · Super-Strut Suspension ●Brake assist ▲Super CVT · Rotary Tri-blade Coupling · 5-speed automatic transmission ●Comprehensive vehicle control system (i-Four) ●ARS
Body	<ul style="list-style-type: none"> · UV-reducing door glass ●Water-repellent door glass ▲Bumper made with Toyota Super Olefin Polymer (TSOP) ●GOA Collision-safety body ●SRS curtain shield airbag ●SRS side airbag ●Seatbelts with force-limiter ▲Bumper recycling technology ●Front-passenger seat airbag
Electronics	<ul style="list-style-type: none"> · Multi-zone automatic air conditioning ●Tire pressure warning system ●Blind corner monitor · Radar cruise control system · GPS car navigation ●Head Up Display ●Back guide monitor with CCD camera · GPS voice navigation ▲Combustion pressure sensor ▲Electric power steering system
Materials	<ul style="list-style-type: none"> ▲Diesel oxidation catalyst ▲TSOP-5 for interior parts · Plastic fuel tank · Magnesium cylinder head cover ▲Three-way palladium catalyst ▲Air conditioner with new refrigerant · Fabric with deodorizing function ▲Three-way catalyst for a lean-burn engine ▲Diesel oxidation catalyst

History of Technological Development

2000 to 2009

<ul style="list-style-type: none"> ▲Dual VVT-i ▲Stoichiometric D-4 ▲Piezoelectric Common-rail Type Direct-injection Diesel Turbo Engine (D-4D Clean Power) 	<ul style="list-style-type: none"> ▲Variable Valve Timing-intelligent Electric (VVT-iE) 	<ul style="list-style-type: none"> ▲Fuel Cell Hybrid Vehicle (TOYOTA FCHV-adv)
<ul style="list-style-type: none"> ▲Toyota Stop & Go System ▲Fuel Cell Hybrid Vehicle (FCHV-4 and FCHV-5) ▲Fuel Cell Hybrid Vehicle (TOYOTA FCHV) ▲Toyota Hybrid System (THS-C, THS-M, THS II) ▲Toyota Intelligent Idling Stop System ▲Diesel Hybrid System 	<ul style="list-style-type: none"> ▲D-4S ▲THSII with motor speed reduction device ▲THSII with two-stage motor speed reduction device 	<ul style="list-style-type: none"> ▲Valvematic, a next-generation variable valve lift mechanism ▲Toyota Stop & Start System ▲THSII Plug-in (with motor speed reduction device)
<ul style="list-style-type: none"> • Run-flat tires • New tire-production method 	<ul style="list-style-type: none"> ●VDIM ●VDIM with active steering control ●S-VSC + Active Control 4WD Integrated Control ▲6 Super ECT (6-speed automatic transmission) ●Active stabilizer suspension system ●Pre-crash Safety System with millimeter-wave radar type) ●Pre-crash Safety System with millimeter-wave radar and stereo camera fusion system (pedestrian detection, steering and obstacle-avoidance assist system) ●Rear-end Pre-crash Safety System (warning of approaching rear vehicle, Pre-crash Intelligent Headrests) 	<ul style="list-style-type: none"> • "Crawl control" system • 6-speed manual transmission for front-wheel drive • Multi-terrain Select switch • Kinetic dynamic suspension system (KDSS) • 8-Speed Sport Direct Shift transmission ●Front-side Pre-crash Safety System ●Emergency brake signal ●Navigation-linked brake assist ●Improved Pre-crash Safety System with eye-monitoring system ●Pre-crash Seatback
<ul style="list-style-type: none"> ●Electronically Controlled Brake system (ECB) ●Pre-crash Safety System ▲Electric 4-wheel drive system (E-Four) 	<ul style="list-style-type: none"> ●Pre-crash Safety System with driver-monitoring system (millimeter-wave radar type) ●Pre-crash Safety System with millimeter-wave radar and stereo camera fusion system (pedestrian detection, steering and obstacle-avoidance assist system) ●Rear-end Pre-crash Safety System (warning of approaching rear vehicle, Pre-crash Intelligent Headrests) 	<ul style="list-style-type: none"> ●Front-side Pre-crash Safety System ●Emergency brake signal ●Navigation-linked brake assist ●Improved Pre-crash Safety System with eye-monitoring system ●Pre-crash Seatback
<ul style="list-style-type: none"> • Power back door system 	<ul style="list-style-type: none"> ●Dual-stage SRS airbags for the front-passenger seat ●Dual-stage SRS airbags for the driver's seat ●Pre-crash seatbelt • Retractable Metal Top System ●SRS knee airbags for driver ●Pedestrian-injury-lessening body 	<ul style="list-style-type: none"> ●Active Headrest ●SRS rear window curtain shield airbag ●SRS twin-chamber airbag ●SRS seat cushion airbag ●SRS rear-seat center airbag
<ul style="list-style-type: none"> • Smart Key System ●Night View system • Steering-guided clearance sonar ●Intelligent AFS • Back guide monitor with voice recognition • G-BOOK • Lane-monitoring system • Front and side monitoring • Negative ion generator • Onboard AC100V power outlet • Pollen-removal filter 	<ul style="list-style-type: none"> • Wide-view front monitor ●LED headlight • Heated seat • "Map on Demand" technology to automatically deliver differential map data to car navigation system • Radar cruise control with tracking function • G-BOOK mX • Intelligent Parking Assist (IPA) system with ultrasonic sensors • Oxygen-level conditioner ▲Eco Drive Indicator 	<ul style="list-style-type: none"> • Eco-Drive monitor ●DSRC Unit • Harmonious Driving Navigator • Touch Tracer Display • Solar-ventilation system • Remote Air Conditioning system • Multi-terrain Monitor • ESPO system
<ul style="list-style-type: none"> ▲Diesel Particulate NOx Reduction system (DPNR) ▲Toyota Eco-Plastic ▲Package tray and door trim made out of the kenaf plant ▲Bio-plastics ▲Air conditioner with electric heat pump system using CO₂ refrigerant 		<ul style="list-style-type: none"> ▲Interior vehicle parts using Ecological Plastic • Anti-mite allergen seat fabric • Self-restoring coat

Notes:  indicates technologies announced in 2012 and after.

2010 to 2012	
<p>▲Horizontally Opposed D-4S</p>	<p>▲2.5 liter 4 cylinder inline Atkinson cycle engine</p>
<p>●LDH (Lexus Dynamic Handling system)</p>	<p>▲Front wheel drive eight-speed automatic transmission</p> <ul style="list-style-type: none"> ●Pre-collision System effective at high speeds ●Intelligent Clearance Sonar ●Drive-start Control
<p>■New UV-blocking glass</p>	<p>●Laser screw welding</p>
<p>●Vehicle Proximity Notification System</p> <p>■“Smart G-BOOK” for smartphone</p> <ul style="list-style-type: none"> ●Wrong-way Driving Alert System ●G-Station ●DSSS (Driving Safety Support System) 	<p>●Adaptive High-beam System (AHS)</p>
<p>●High-power Lithium-ion Battery</p> <p>▲Bio-PET-Based New Ecological Plastic</p>	

Toyota Group & Supplier Organizations in Japan

■ Toyota Group

Company Name	Establishment	Main products/activities	Capital
Toyota Industries Corporation	Nov. 1926	Manufacture and sales of spinning and weaving machines, industrial vehicles and automobiles; logistics	(¥ million) 80,462
Aichi Steel Corporation	Mar. 1940	Manufacture and sales of specialty steel, forged steel products and electromagnetic parts	25,016
JTEKT Corporation	Jan. 2006	Manufacture and sales of machine tools, auto parts	45,591
Toyota Auto Body Co., Ltd.	Aug. 1945	Manufacture of auto and special vehicle bodies and parts	10,371
Toyota Tsusho Corporation	July 1948	Business transactions related to various items in Japan and between foreign countries, import and export	64,936
Aisin Seiki Co., Ltd.	Aug. 1965	Manufacture and sales of auto parts	45,049
Denso Corporation	Dec. 1949	Manufacture and sales of electrical components for automobiles and other applications, air conditioning equipment and general appliances, and electrical appliances	187,457
Toyota Boshoku Corporation	May 1950	Manufacture and sales of vehicle interior parts, filters and power train mechanical parts and textiles	8,400
Towa Real Estate Co., Ltd.	Aug. 1953	Owning, managing, buying, selling and renting out land, management and rental	59,450
Toyota Central R&D Labs., Inc.	Nov. 1960	Fundamental research and testing for technical development for the Toyota Group	3,000
Toyota Motor East Japan, Inc.	July 2012	Manufacture of automobiles and parts, all wheel drive powered wheelchair, automatic vehicle maintenance lift	6,850
Toyoda Gosei Co., Ltd.	June 1949	Manufacture and sales of rubber, plastic and urethane products, semiconductor related products, electronic products and adhesives	28,027
Hino Motors, Ltd.	May 1942	Manufacture and sales of large trucks, buses, small commercial vehicles, passenger vehicles, engines and spare parts	72,717
Daihatsu Motor Co., Ltd.	Mar. 1907	Manufacture and sales of automobiles, specialty vehicles and parts	28,404
Toyota Housing Corporation	Apr. 2003	Planning, sales, construction and after-sales service of housing	7,400
Toyota Motor Kyushu, Inc.	Feb. 1991	Manufacture and sales of automobiles and parts	45,000

Note: As of April 2013

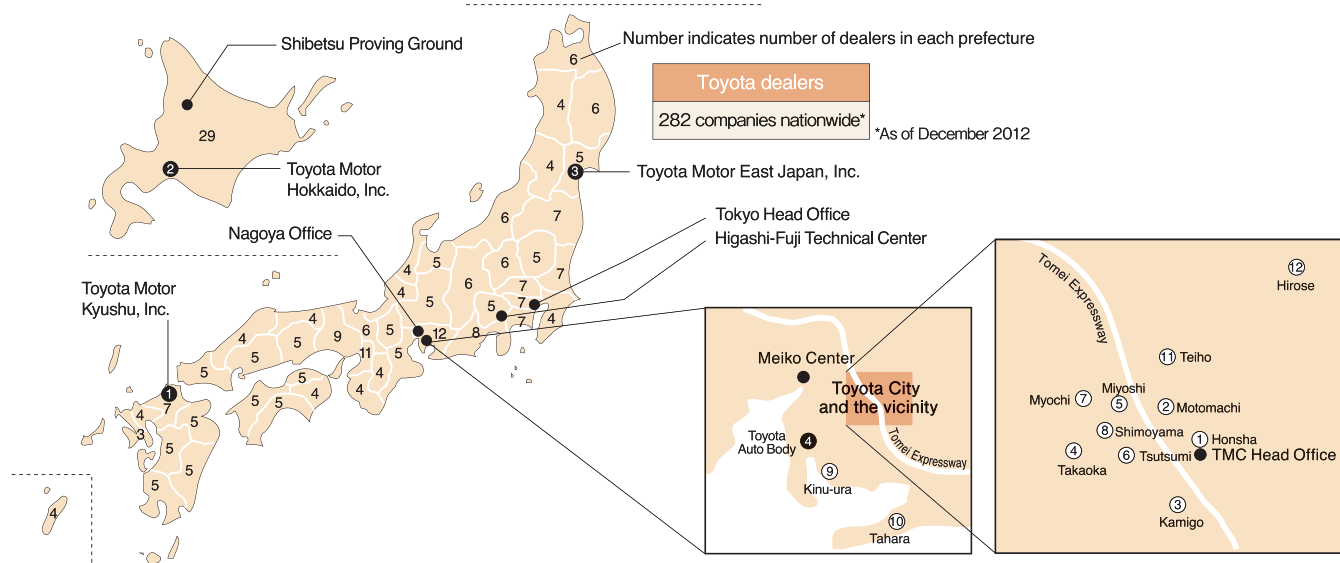
■ Supplier Associations

Association	Establishment	Number of companies	Remarks
Kyohokai	Dec. 1943	220	Parts suppliers
Eihokai	Apr. 1983	124	Equipment and distribution suppliers
Total		344	(When companies that belong to both associations are counted only once the total is 328.)

Note: As of December 2012

Japanese Production and Dealer Sites

Location of Toyota Facilities



Toyota Plants

Name	Main products	Start of operations	Unit production (1=1,000 vehicles)	Number of employees
① Honsha Plant	Forged parts, hybrid system parts, chassis parts	Nov.1938	—	1,776
② Motomachi Plant	Crown, Mark X, Estima	Aug.1959	73	4,085
③ Kamigo Plant	Engines	Nov.1965	—	3,034
④ Takaoka Plant	Corolla, iQ, Auris	Sept.1966	179	3,293
⑤ Miyoshi Plant	Transmission-related parts, forged parts, engine-related parts	July 1968	—	1,456
⑥ Tsutsumi Plant	Prius, Camry, Premio, Allion, Scion tC	Dec.1970	510	5,045
⑦ Myochi Plant	Powertrain-related parts	June 1973	—	1,512
⑧ Shimoyama Plant	Engines, turbochargers, catalytic converters	Mar.1975	—	1,535
⑨ Kinu-ura Plant	Transmission-related parts	Aug.1978	—	3,062
⑩ Tahara Plant	LS, GS, IS, GX, RAV4, Wish, Land Cruiser, Vanguard, engines	Jan.1979	396	7,821
⑪ Teiho Plant	Mechanical equipment, moldings for resin and casting and forging	Feb.1986	—	1,083
⑫ Hirose Plant	Research and development and production of electronic control devices, ICs	Mar.1989	—	1,605
① Toyota Motor Kyushu, Inc.	IS, ES, HS, CT, RX, Sai, Harrier, Highlander, engines, hybrid system parts	Dec.1992	309	7,154
② Toyota Motor Hokkaido, Inc.	Transmissions, powertrain-related parts	Oct.1992	—	2,394
③ Toyota Motor East Japan, Inc.	Corolla, Aqua, Isis, Ractis, ist, Century, Comfort, Power-related parts	July 2012	343	7,441
④ Toyota Auto Body Co., Ltd.	Prius, Estima, Hiace, Noah, Voxy, Alphard, Vellfire, Land Cruiser, Coaster	Aug.1945	744	11,615

Notes:1. As of December 2012

2. Toyota Motor Kyushu, Inc., Toyota Motor Hokkaido, Inc. and Toyota Motor East Japan, Inc. are 100% owned subsidiaries of Toyota Motor Corporation.

Other Locations

Name	Main products	Start of operations	Number of employees
Meiko Center	Loading of vehicles on ships	May 1964	7
Inazawa Parts Center	Receiving and shipping of large replacement parts and related materials	Oct. 1978	67
Oguchi Parts Center	Receiving and shipping of small and mid-sized parts	Jan. 1978	176
Kamigo Distribution Center	Receiving and shipping of parts for production overseas and in regional areas in Japan and for car interiors and exteriors	Aug. 1968	300
Tobishima Distribution Center	Receiving and shipping of overseas production parts and spare parts	Nov. 1988	158

Note: As of December 2012

Number of Vehicles Produced in Japan by Model

Toyota brand

Model name	Start of production	2012 (units)	Cumulative total (thousand units)
Land Cruiser	1951	419,769	7,291
Crown	1954	27,933	5,937
Toyoace/Dyna	1954/56	12,362	3,663
Coaster	1963	18,068	427
Corolla	1966	221,386	25,293
Hiace	1967	179,363	6,012
Hilux	1967	62,274	11,101
Century	1967	177	41
Camry	1980	48,256	4,172
Estima	1990	37,195	2,144
RAV4	1994	141,770	3,854
Comfort	1995	4,800	176
Prius	1997	601,913	3,228
Harrier	1997	5,385	1,044
Vitz/Yaris	1999	165,455	3,255
bB	2000	7,667	697
Voxy	2001	51,704	751
Noah	2001	35,902	693
Premio	2001	12,907	357
Allion	2001	12,143	330
Estima Hybrid	2001	9,354	97
Alphard	2002	53,066	602
ist	2002	5,774	571
Probox	2002	33,676	440
Succeed	2002	14,691	222
Wish	2003	37,361	790
Sienta	2003	28,976	367
Scion xB	2003	21,413	82
Passo	2004	51,733	660
Mark X/Reiz	2004	19,890	271
Isis	2004	20,127	287
Porte	2004	26,443	273
Belta	2005	75,861	1,054

Model name	Start of production	2012 (units)	Cumulative total (thousand units)
Ractis	2005	46,141	471
Harrier Hybrid	2005	629	159
Auris	2006	11,772	154
FJ Cruiser	2006	38,994	311
Scion tC/Zealas	2006	24,496	269
Camry Hybrid	2006	18,756	81
Vanguard	2007	16,400	116
Mark X ZiO	2007	2,521	51
Highlander	2007	27,392	348
Highlander Hybrid	2007	7,840	63
Scion xD	2008	11,049	91
Crown Hybrid	2008	2,402	26
Vellfire	2008	56,662	235
iQ	2008	17,516	136
Sai	2009	8,158	59
Aqua	2011	334,250	339
Spade	2012	30,141	30

Lexus brand

Model name	Start of production	2012 (units)	Cumulative total (thousand units)
IS	2005	34,356	517
GS	2005	45,444	93
GS Hybrid	2006	10,333	35
ES	2006	105,735	649
LS	2006	14,106	188
LS Hybrid	2007	3,472	30
IS F	2007	875	11
RX	2008	48,923	167
RX Hybrid	2009	31,961	133
IS C	2009	6,669	41
HS	2009	4,679	56
LFA	2010	238	—
CT	2011	60,701	137

Source: Toyota Motor Corporation

*1 Includes exports of finished vehicles and knock down units (KD).

*2 — indicates vehicles not sold in Japan.

*3 The Scion line is included in the Toyota brand.

Notes:1.Land Cruiser includes the 70, Prado, 200, GX and LX series.

2.Crown includes Crown Athlete, Crown Sedan, Crown Majesta, Crown Royal, Crown Comfort.

3.Toyoace/Dyna includes Quick Delivery.

4.Cumulative production figure for Coaster is since 1965. Before that it was included in Dyna.

5.Corolla includes Corolla Axio, Corolla Fielder and Corolla Rumion.

6.Comfort includes driving-instruction cars.

7.Numbers for Harrier and Harrier Hybrid include previous RX and RX Hybrid, respectively.

8.Prius includes Prius a / Prius v / Prius +.

9.Alphard includes Alphard Hybrid.

10.Vellfire includes Vellfire Hybrid.

11. Total production figure for ES does not include that of previous Windom.

Number of Vehicles Registered in Japan by Model

Toyota brand

Model name	Start of sales	2012 (units)	Cumulative total (thousand units)
Land Cruiser	1951	15,273	744
Toyoace	1954	6,257	1,352
Crown	1954	9,218	5,137
Dyna	1956	12,142	1,223
Coaster	1963	1,515	146
Corolla	1966	80,506	12,209
Hiace	1967	51,415	2,933
Century	1967	190	41
Liteace	1970	5,379	1,758
Townace	1976	7,532	2,159
Camry	1980	19,310	1,246
Estima	1990	39,339	1,681
RAV4	1994	3,012	425
Comfort	1995	4,942	17
Quick Delivery	1995	47	21
Prius	1997	317,709	1,459
Harrier	1997	6,460	356
Regius	1997	19,594	327
Vitz	1999	105,714	1,662
bB	2000	8,296	512
Voxy	2001	52,657	748
Noah	2001	34,709	685
Premio	2001	13,933	354
Allion	2001	13,264	328

Notes:1. Land Cruiser includes Prado.

2. Crown includes Crown Sedan, Crown Royal, Crown Athlete, Crown Majesta and Crown Comfort.

3. Corolla includes Corolla Fielder, Corolla Axio and Corolla Rumion.

4. Hiace includes Toyota ambulance vehicles.

5. Hilux includes Surf.

6. Estima, Harrier, all include hybrid models.

7. Comfort includes Comfort driving-instruction cars.

8. Regius includes Regius Ace and Regius Ace Commuter.

9. Avensis includes Avensis Wagon.

10. Prius includes Prius *a* / Prius *v* / Prius *+*.

11. Excluding Toyota-brand driving-instruction vehicles, large buses and commuter vehicles.

12. Alphard includes Alphard Hybrid.

13. Vellfire includes Vellfire Hybrid.

Model name	Start of sales	2012 (units)	Cumulative total (thousand units)
Alphard	2002	42,304	595
Probox	2002	34,427	458
Succeed	2002	11,531	217
ist	2002	945	409
Wish	2003	36,543	745
Sienta	2003	29,947	365
Avensis	2003	3,749	64
Passo	2004	52,231	676
Mark X	2004	18,527	269
Isis	2004	19,297	285
Porte	2004	25,310	271
Ractis	2005	43,058	404
Belta	2005	4,651	134
Rush	2006	5,771	82
Auris	2006	10,119	114
Vanguard	2007	17,031	115
Mark X ZiO	2007	2,793	51
Crown Hybrid	2008	20,752	44
Vellfire	2008	57,697	233
iQ	2008	2,041	28
Sai	2009	8,544	59
FJ Cruiser	2010	4,753	12
Aqua	2011	266,574	267
86	2012	22,511	23
Spade	2012	26,995	27

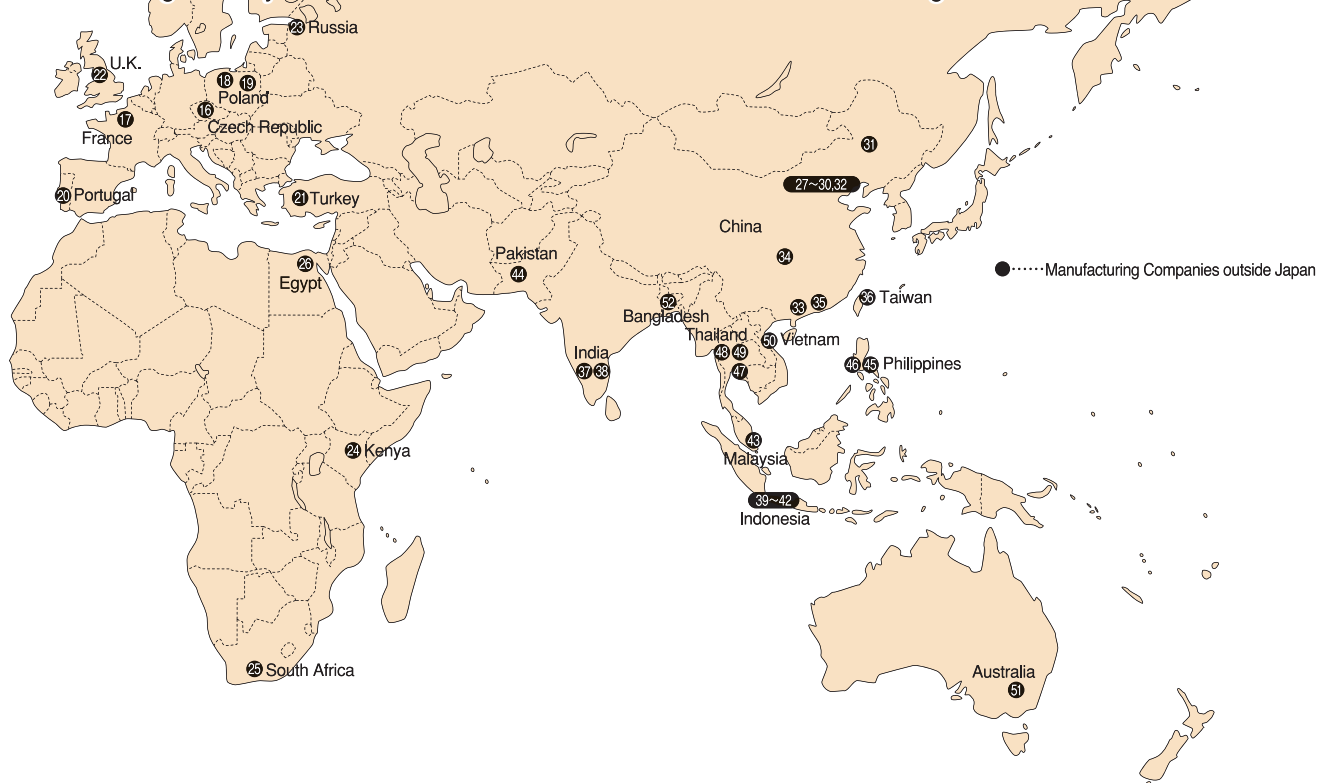
Lexus brand

Model name	Start of sales	2012 (units)	Cumulative total (thousand units)
IS	2005	1,536	44
GS	2005	6,733	30
GS Hybrid	2006	4,681	11
LS	2006	2,204	39
LS Hybrid	2007	2,228	18
IS F	2007	170	3
RX	2008	3,013	9
RX Hybrid	2009	6,190	22
IS C	2009	509	4
HS	2009	4,965	34
CT	2011	11,325	32

Source: Toyota Motor Corporation

Production Companies Outside Japan

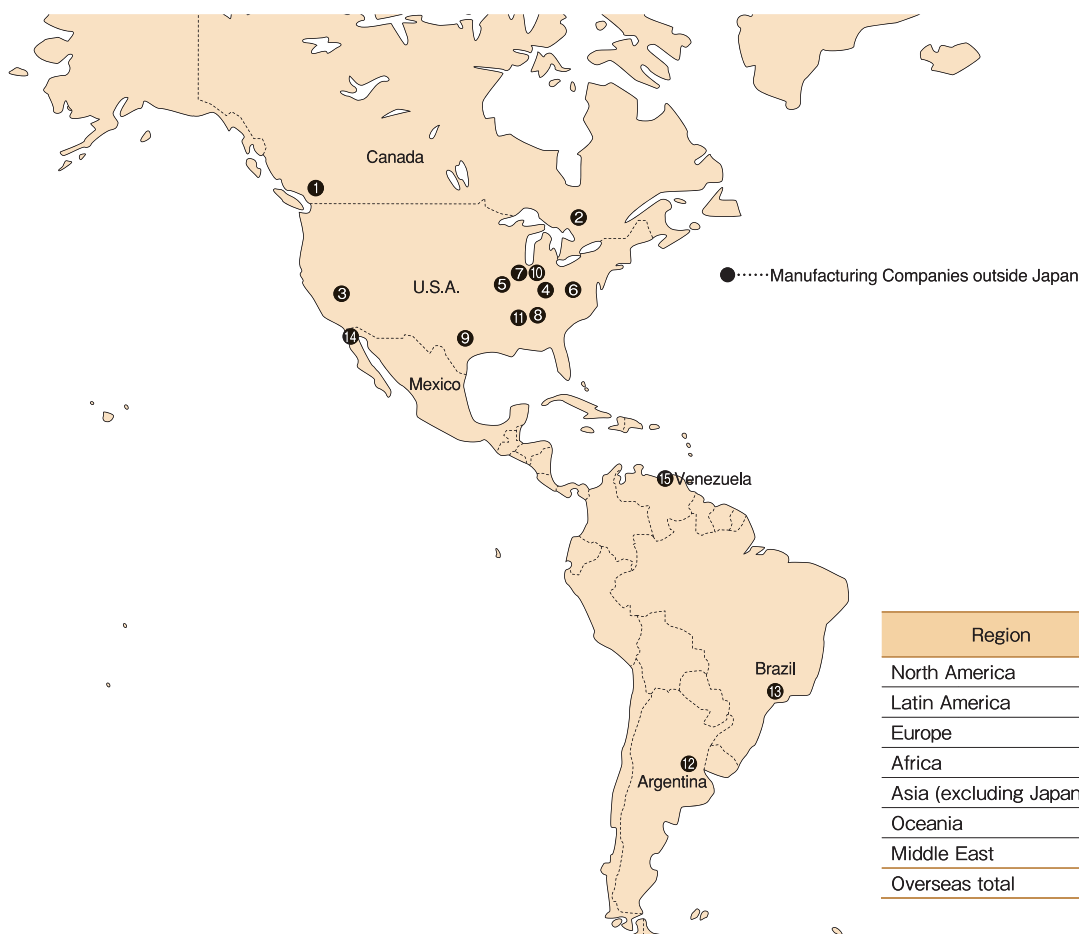
As of the end of Dec. 2012, Toyota conducts its business worldwide with 52 overseas manufacturing companies in 27 countries and regions. Toyota's vehicles are sold in more than 160 countries and regions.



Manufacturing Companies outside Japan (52 manufacturing companies, in 27 countries/regions) as of the end of Dec. 2012 (1=1,000 units)

Region/Country	Company name	Main products*	Number of employees*	Toyota vehicle production
North America	Canada	① Canadian Autoparts Toyota Inc. (CAPTIN)	329	—
		② Toyota Motor Manufacturing Canada Inc. (TMMC)	7,500	519
	U.S.A.	③ TABC, Inc.	486	—
		④ Toyota Motor Manufacturing, Kentucky, Inc. (TMMK)	7,831	462
		⑤ Bodine Aluminum, Inc.	1,036	—
		⑥ Toyota Motor Manufacturing, West Virginia, Inc. (TMMWV)	1,242	—
		⑦ Toyota Motor Manufacturing, Indiana, Inc. (TMMI)	5,026	297
		⑧ Toyota Motor Manufacturing, Alabama, Inc. (TMMAL)	1,036	—
		⑨ Toyota Motor Manufacturing, Texas, Inc. (TMMTX)	2,883	219
		⑩ Subaru of Indiana Automotive, Inc. (SIA)	3,532	93
		⑪ Toyota Motor Manufacturing, Mississippi, Inc. (TMMMS)	1,796	130
Latin America	Argentina	⑫ Toyota Argentina S.A. (TASA)	4,232	93
	Brazil	⑬ Toyota do Brasil Ltda. (TDB)	5,264	83
	Mexico	⑭ Toyota Motor Manufacturing de Baja California, S.de R.L.de C.V. (TMMBC)	702	56
	Venezuela	⑮ Toyota de Venezuela Compania Anonima (TDV)	1,771	12
	Czech Republic	⑯ Toyota Peugeot Citroën Automobile Czech, s.r.o. (TPCA)	2,425	74
Europe	France	⑰ Toyota Motor Manufacturing France S.A.S. (TMMF)	3,638	201
	Poland	⑱ Toyota Motor Manufacturing Poland SP.zo.o. (TMMP)	1,659	—
		⑲ Toyota Motor Industries Poland SP.zo.o. (TMIP)	779	—
	Portugal	⑳ Toyota Caetano Portugal, S.A. (TCAP)	190	—
	Turkey	㉑ Toyota Motor Manufacturing Turkey Inc. (TMMT)	3,300	77
	U.K.	㉒ Toyota Motor Manufacturing (UK) Ltd. (TMUK)	3,891	109
		Engines	—	—
	Russia	㉓ Limited Liability Company "Toyota Motor Manufacturing Russia" (TMMR)	1,652	—
Africa	Kenya	㉔ Associated Vehicle Assemblers Ltd. (AVA)	204	—
	South Africa	㉕ Toyota South Africa Motors (Pty) Ltd. (TSAM)	6,925	150
	Egypt	㉖ Arab American Vehicle Co. (AAV)	700	—

*Main products, numbers of employees and Toyota vehicle production are as of December 2012; only includes vehicles (excludes KD and OEM production) for which production exceeded 1,000 units.



Region	Manufacturing companies	Distributors
North America	11	5
Latin America	4	41
Europe	8	30
Africa	3	44
Asia (excluding Japan)	24	16
Oceania	1	15
Middle East	1	16
Overseas total	52	167

(1=1,000 units)

Region/Country		Company name	Main products*	Number of employees*	Toyota vehicle production
Asia	China	27 Tianjin Fengjin Auto Parts Co., Ltd. (TFAP)	Axles, CVJ	975	—
		28 Tianjin FAW Toyota Engine Co., Ltd. (TFTE)	Engines	2,080	—
		29 Tianjin Toyota Forging Co., Ltd. (TTFC)	Forged parts, CVJ	357	—
		30 Tianjin FAW Toyota Motor Co., Ltd. (TFTM)	Vios, Corolla, Crown, Reiz, RAV4	12,749	454
		31 FAW Toyota (Changchun) Engine Co., Ltd. (FTCE)	Engines	842	—
		32 Toyota FAW (Tianjin) Dies Co., Ltd. (TFTD)	Stamping dies for vehicles	212	—
		33 GAC Toyota Engine Co., Ltd. (GTE)	Engines	1,533	—
		34 Sichuan FAW Toyota Motor Co., Ltd. (SFTM)	Coaster, Land Cruiser, Land Cruiser Prado, Prius	6,305	44
		35 GAC Toyota Motor Co., Ltd. (GTMC)	Camry, Yaris, Highlander, Camry Hybrid	8,073	251
	Taiwan	36 Kuozui Motors, Ltd.	Camry, Corolla, Wish, Vios, Yaris, Innova	4,131	167
			Engines, Stamped parts-India		—
	India	37 Toyota Kirloskar Motor Private Ltd. (TKM)	Corolla, Innova, Fortuner, Etios	9,670	192
		38 Toyota Kirloskar Auto Parts Private Ltd. (TKAP)	Axles, Propeller shafts, Transmissions	1,364	—
	Indonesia	39 PT. Toyota Motor Manufacturing Indonesia (TMMIN)	Innova, Fortuner, Avanza	6,717	155
		40 PT. Astra Daihatsu Motor (ADM)	Engines	10,156	—
			Avanza		231
		41 PT. Hino Motors Manufacturing Indonesia (HMMI)	Dyna	2,369	23
	Malaysia	43 Assembly Services Sdn. Bhd. (ASSB)	Noah	1,966	—
			Vios, Hilux, Innova, Fortuner, Hiace	3,013	71
	Pakistan	44 Indus Motor Company Ltd. (IMC)	Engines	2,305	—
	Philippines	45 Toyota Motor Philippines Corp. (TMP)	Corolla, Hilux	1,817	43
		46 Toyota Autoparts Philippines Inc. (TAP)	Innova, Vios	1,468	31
	Thailand	47 Toyota Motor Thailand Co., Ltd. (TMT)	Transmissions, Constant velocity joints	17,344	—
			Prius, Corolla, Camry, Camry Hybrid, Vios, Yaris, Hilux, Fortuner		881
			Engines, Propeller shafts		—
	Vietnam	48 Siam Toyota Manufacturing Co., Ltd. (STM)	Hiace	3,225	—
		49 Toyota Auto Works Co., Ltd. (TAW)	Engines	313	—
	Oceania	50 Toyota Motor Vietnam Co., Ltd. (TMV)	Camry, Corolla, Vios, Innova, Hiace, Fortuner	1,670	22
			Camry, Camry Hybrid		101
	Middle East	51 Toyota Motor Corporation Australia Ltd. (TMCA)	Engines	4,183	—
			Land Cruiser		430
	Bangladesh	52 Aftab Automobiles Ltd.	Land Cruiser	430	—

*Main products, numbers of employees and Toyota vehicle production are as of December 2012; only includes vehicles (excludes KD and OEM production) for which production exceeded 1,000 units.

North America/Latin America

Regional headquarters

Country	Company name	Establishment	Activities
U.S.A.	Toyota Motor North America, Inc. (TMA)	Mar. 1996	Liaison, public relations and survey activities throughout North America
	Toyota Motor Engineering & Manufacturing North America, Inc. (TEMA)	Apr. 2006	R&D and overall supervision of manufacturing in North America
	Toyota Motor Sales, U.S.A., Inc. (TMS)	Oct. 1957	Supervision of sales operations throughout North America

Manufacturing companies in North America/Latin America

Country	Company name	Start of operations
Canada	① Canadian Autoparts Toyota Inc. (CAPTIN)	Feb. 1985
	② Toyota Motor Manufacturing Canada Inc. (TMMC)	Nov. 1988
	③ TABC, Inc.	Jan. 1972
U.S.A.	④ Toyota Motor Manufacturing, Kentucky, Inc. (TMMK)	May 1988
	⑤ Bodine Aluminum, Inc.	Jan. 1993
	⑥ Toyota Motor Manufacturing, West Virginia, Inc. (TMMWV)	Nov. 1998
	⑦ Toyota Motor Manufacturing, Indiana, Inc. (TMMI)	Feb. 1999
	⑧ Toyota Motor Manufacturing, Alabama, Inc. (TMMAL)	Apr. 2003
	⑨ Toyota Motor Manufacturing, Texas, Inc. (TMMTX)	Nov. 2006
	⑩ Subaru of Indiana Automotive, Inc. (SIA)	2007*
	⑪ Toyota Motor Manufacturing, Mississippi, Inc. (TMMMS)	Oct. 2011
Argentina	⑫ Toyota Argentina S.A. (TASA)	Mar. 1997
Brazil	⑬ Toyota do Brasil Ltda. (TDB)	May 1959
Mexico	⑭ Toyota Motor Manufacturing de Baja California, S.de R.L.de C.V. (TMMBC)	Sept. 2004
Venezuela	⑮ Toyota de Venezuela Compania Anonima (TDV)	Nov. 1981

*The year in which contract manufacturing began.

Sales

North America

The number of distributors*	North America sales (1=1,000 vehicles)
5	2,274.6

*As of May 2013

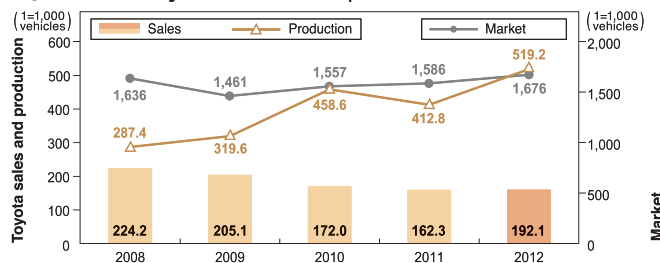
Latin America

The number of distributors*	Latin America sales (1=1,000 vehicles)
41	406.6

*As of May 2013

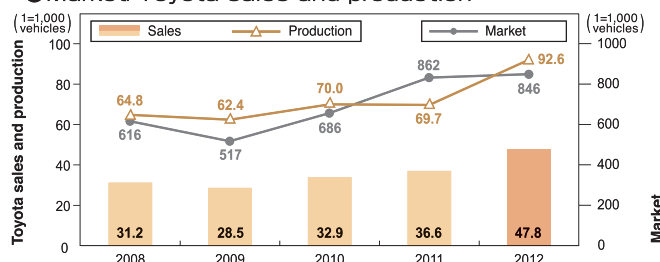
Canada

Market/Toyota sales and production



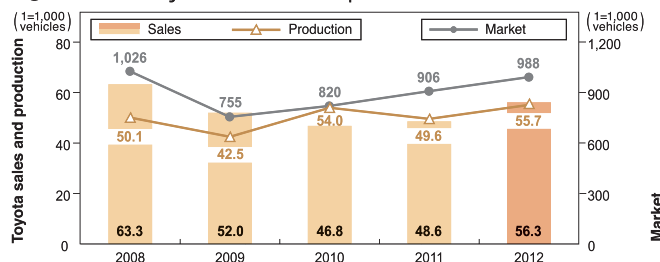
Argentina

Market/Toyota sales and production



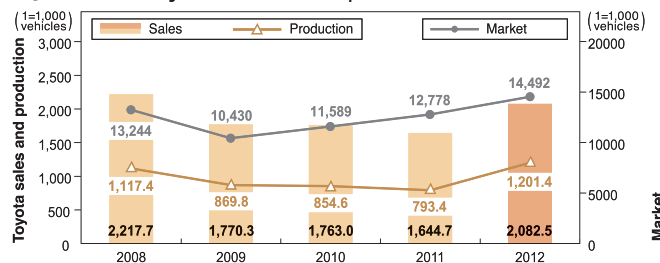
Mexico

Market/Toyota sales and production



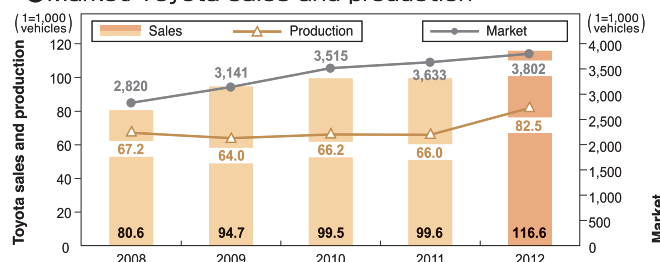
U.S.A.

Market/Toyota sales and production



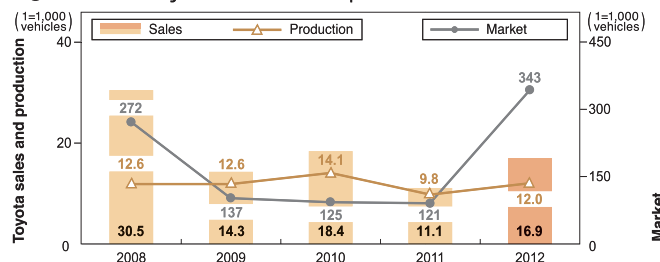
Brazil

Market/Toyota sales and production



Venezuela

Market/Toyota sales and production



Source: Toyota Motor Corporation

Production, Sales and Exports

Europe

Regional headquarters

Country	Company name	Establishment	Activities
Belgium	Toyota Motor Europe NV/SA (TME)	Oct. 2005	Coordination of Toyota's European business

Manufacturing companies in Europe

Country	Company name	Start of operations
Czech Republic ¹⁶	Toyota Peugeot Citroën Automobile Czech, s.r.o. (TPCA)	Feb. 2005
France ¹⁷	Toyota Motor Manufacturing France S.A.S. (TMMF)	Jan. 2001
Poland ¹⁸	Toyota Motor Manufacturing Poland SP.zo.o. (TMMP)	Apr. 2002
¹⁹	Toyota Motor Industries Poland SP.zo.o. (TMIP)	Mar. 2005
Portugal ²⁰	Toyota Caetano Portugal, S.A. (TCAP)	Aug. 1968
Turkey ²¹	Toyota Motor Manufacturing Turkey Inc. (TMMT)	Sept. 1994
U.K. ²²	Toyota Motor Manufacturing (UK) Ltd. (TMUK)	Aug. 1992
Russia ²³	Limited Liability Company "Toyota Motor Manufacturing Russia" (TMMR)	Dec. 2007

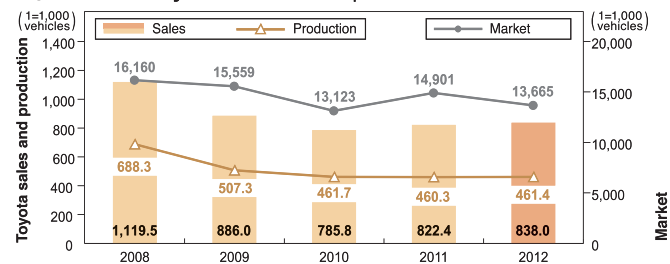
Sales

The number of distributors*	Europe sales (1=1,000 vehicles)
30	817.7

* As of May 2013

Europe

●Market/Toyota sales and production



Source: Toyota Motor Corporation

Africa

Manufacturing companies in Africa

Country	Company name	Start of operations
Kenya ²⁴	Associated Vehicle Assemblers Ltd. (AVA)	Aug. 1977
South Africa ²⁵	Toyota South Africa Motors (Pty) Ltd. (TSAM)	June 1962
Egypt ²⁶	Arab American Vehicle Co. (AAV)	2012*

* The first year of contract production.

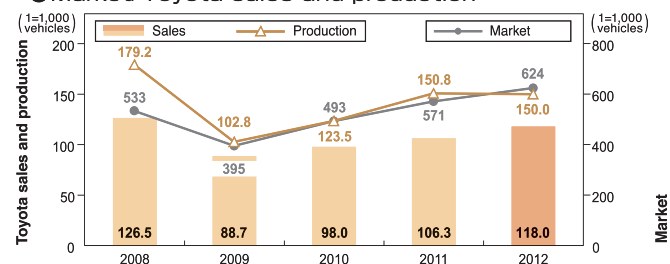
Sales

The number of distributors*	Africa sales (1=1,000 vehicles)
44	243.0

* As of May 2013

South Africa

●Market/Toyota sales and production



Source: Toyota Motor Corporation

Production, Sales and Exports

Asia

Regional headquarters

Country	Company name	Establishment	Activities
Singapore	Toyota Motor Asia Pacific Pte Ltd. (TMAP-MS)	July 1990	Parts supply to all ASEAN countries and sales support for marketing in Asia
Thailand	Toyota Motor Asia Pacific Engineering and Manufacturing Co., Ltd. (TMAP-EM)	Sept. 2003	Development and evaluation efforts for locally produced vehicles as well as operational support for Toyota production affiliates in Asia, Oceania and the Middle East
China	Toyota Motor (China) Investment Co., Ltd. (TMCi)	July 2001	Liaison and public relations activities as well as sales of import vehicles (Lexus) in China

Manufacturing companies in Asia

Country	Company name	Start of operations
China	27 Tianjin Fengjin Auto Parts Co., Ltd. (TFAP)	May 1998
	28 Tianjin FAW Toyota Engine Co., Ltd. (TFTE)	July 1998
	29 Tianjin Toyota Forging Co., Ltd. (TTFC)	Dec. 1998
	30 Tianjin FAW Toyota Motor Co., Ltd. (TFTM)	Oct. 2002
	31 FAW Toyota (Changchun) Engine Co., Ltd. (FTCE)	Dec. 2004
	32 Toyota FAW (Tianjin) Dies Co., Ltd. (TFTD)	Dec. 2004
	33 GAC Toyota Engine Co., Ltd. (GTE)	Jan. 2005
	34 Sichuan FAW Toyota Motor Co., Ltd. (SFTM)	Dec. 1999
	35 GAC Toyota Motor Co., Ltd. (GTMC)	May 2006
Taiwan	36 Kuozui Motors, Ltd.	Jan. 1986
India	37 Toyota Kirloskar Motor Private Ltd. (TKM)	Dec. 1999
	38 Toyota Kirloskar Auto Parts Private Ltd. (TKAP)	July 2002
Indonesia	39 PT. Toyota Motor Manufacturing Indonesia (TMMIN)	May 1970
	40 PT. Astra Daihatsu Motor (ADM)	2003*
	41 PT. Hino Motors Manufacturing Indonesia (HMMI)	2009*
	42 PT. Sugity Creatives	Dec. 2012
Malaysia	43 Assembly Services Sdn. Bhd (ASSB)	Feb. 1968
Pakistan	44 Indus Motor Company Ltd. (IMC)	Mar. 1993
Philippines	45 Toyota Motor Philippines Corp. (TMP)	Feb. 1989
	46 Toyota Autoparts Philippines Inc. (TAP)	Sept. 1992
Thailand	47 Toyota Motor Thailand Co., Ltd. (TMT)	Feb. 1964
	48 Siam Toyota Manufacturing Co., Ltd. (STM)	July 1989
	49 Toyota Auto Works Co., Ltd. (TAW)	Dec. 2012
Vietnam	50 Toyota Motor Vietnam Co., Ltd. (TMV)	Aug. 1996

*The first year of contract production.

Sales

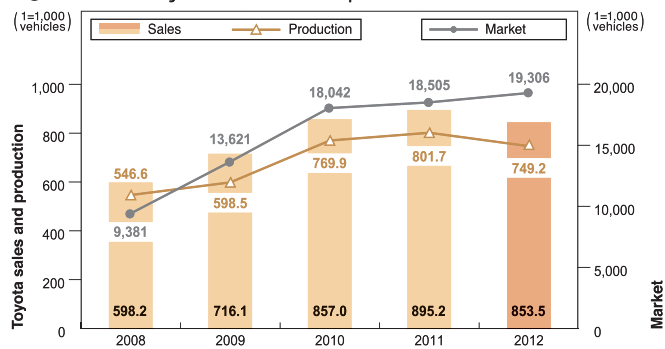
The number of distributors*	Asia sales (1=1,000 vehicles)
16	2,340.5

*As of May 2013

Source: Toyota Motor Corporation

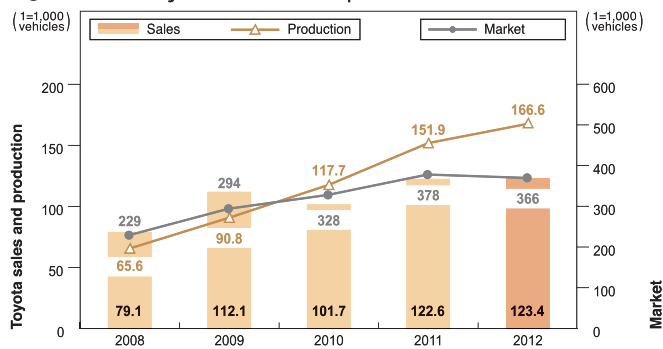
China

●Market/Toyota sales and production



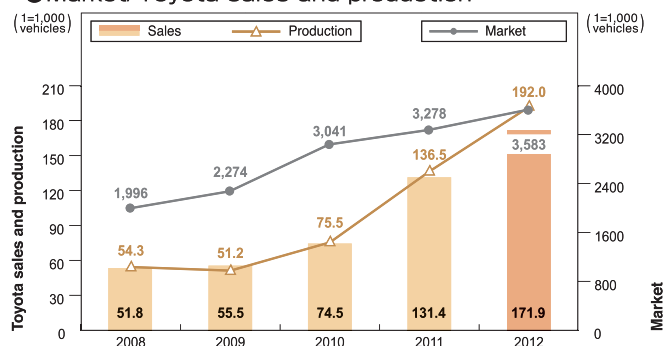
Taiwan

●Market/Toyota sales and production



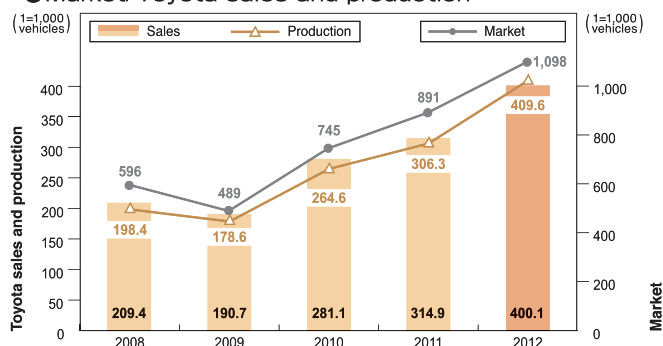
India

●Market/Toyota sales and production



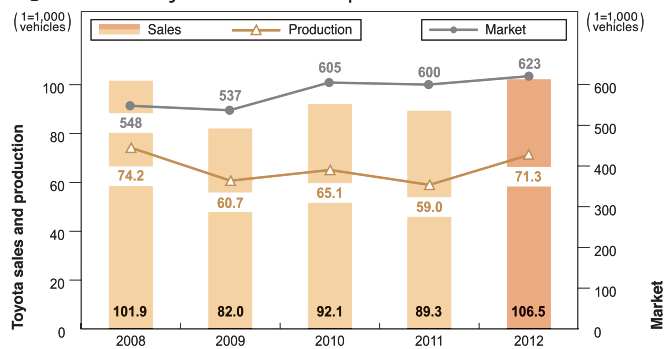
Indonesia

●Market/Toyota sales and production



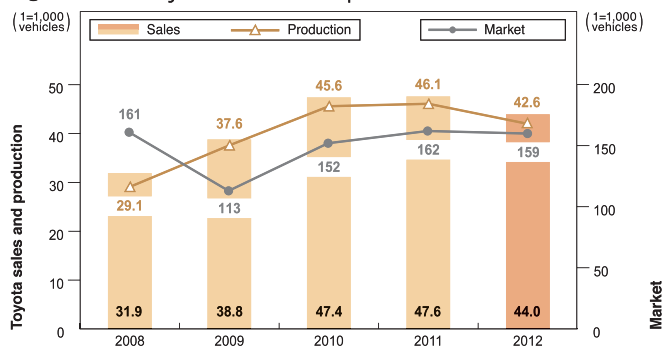
Malaysia

●Market/Toyota sales and production



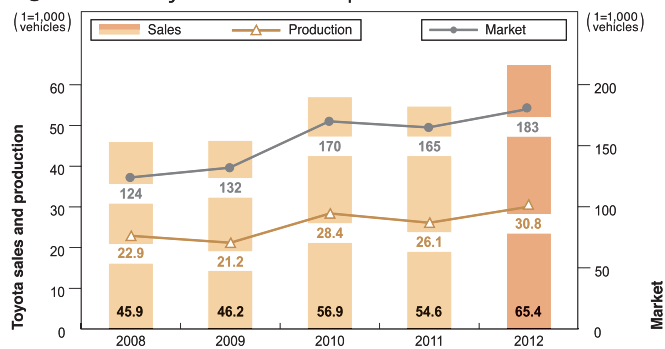
Pakistan

●Market/Toyota sales and production



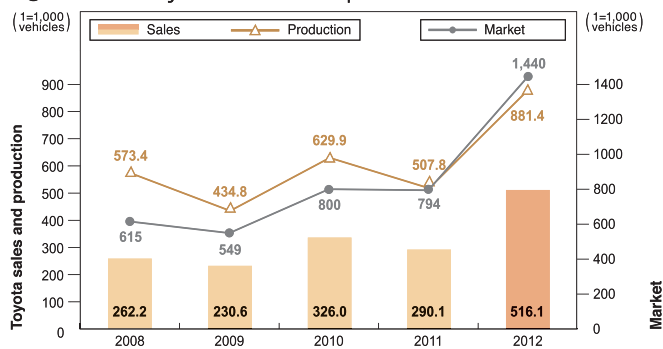
Philippines

●Market/Toyota sales and production



Thailand

●Market/Toyota sales and production



Source: Toyota Motor Corporation

Oceania & Middle East

Manufacturing companies in Oceania & Middle East

Country	Company name	Start of operations
Australia ⑤1	Toyota Motor Corporation Australia Ltd. (TMCA)	Apr. 1963
Bangladesh ⑤2	Aftab Automobiles Ltd.	June 1982

Sales

Oceania

The number of distributors*	Oceania sales (1=1,000 vehicles)
15	258.8

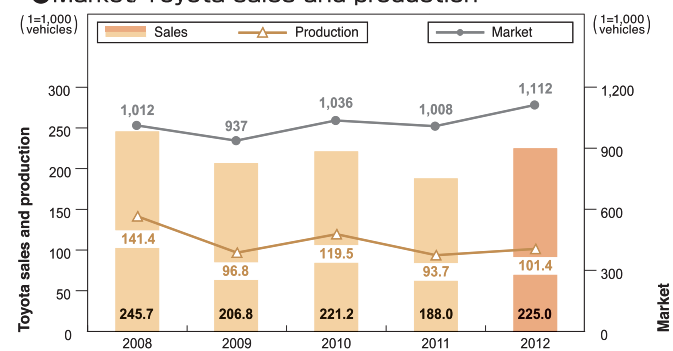
Middle East

The number of distributors*	Middle East sales (1=1,000 vehicles)
16	683.9

*As of May 2013

Australia

●Market/Toyota sales and production



Source: Toyota Motor Corporation

Vehicle Production, Sales and Exports by Region

Production by region

(1=1,000 vehicles)

Region	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
North America	1,278.4	1,444.0	1,535.1	1,519.3	1,636.9	1,404.8	1,189.1	1,404.0	1,206.1	1,720.6
Latin America	58.1	80.4	138.5	177.9	183.1	194.8	181.5	204.3	195.1	242.8
Europe	466.1	582.5	638.1	808.8	806.5	688.3	507.3	461.7	460.3	461.4
Africa	93.3	108.8	121.1	143.8	145.7	179.2	102.8	123.4	150.8	151.7
Asia	548.4	717.0	1,029.2	1,137.7	1,387.3	1,590.0	1,501.4	2,027.4	2,062.8	2,565.7
Oceania	113.6	109.9	109.2	111.6	148.9	141.4	96.8	119.4	93.7	101.4
Overseas total	2,558.0	3,042.7	3,571.2	3,899.0	4,308.6	4,198.4	3,579.0	4,340.4	4,168.8	5,243.6
Japan	3,520.3	3,680.9	3,789.6	4,194.2	4,226.1	4,012.1	2,792.2	3,282.8	2,760.0	3,492.9
Worldwide total	6,078.3	6,723.7	7,360.9	8,093.2	8,534.7	8,210.5	6,371.3	7,623.3	6,928.8	8,736.5

Note: Regional classifications are those of the Japan Automobile Manufacturers Association, Inc. The number of vehicles produced includes the Toyota and Lexus brands. As a result of rounding, the numbers do not necessarily add up to the total shown here.

Source: Toyota Motor Corporation

Sales by region

(1=1,000 vehicles)

Region	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
North America	2,031.3	2,230.3	2,436.1	2,738.3	2,822.2	2,441.8	1,975.4	1,935.5	1,806.9	2,274.6
Latin America	162.1	214.9	270.5	339.4	379.4	370.2	293.6	342.1	333.5	406.6
Europe	851.5	946.9	995.2	1,124.1	1,238.6	1,119.5	886.0	785.8	801.9	817.7
Africa	160.6	206.7	227.2	265.7	313.5	288.1	201.4	197.6	211.9	243.0
Asia	682.4	846.3	1,062.9	1,106.7	1,329.6	1,438.6	1,533.9	1,895.9	1,998.2	2,340.5
Oceania	215.1	232.8	236.9	250.3	275.9	277.7	231.2	249.6	215.9	258.8
Middle East	251.4	270.9	325.3	404.8	482.7	590.1	482.5	532.0	527.5	683.9
Overseas total	4,354.5	4,948.8	5,554.1	6,229.3	6,841.9	6,526.1	5,604.0	5,961.1	5,895.9	7,025.1
Japan	1,715.9	1,758.8	1,713.1	1,692.3	1,587.3	1,470.0	1,375.5	1,566.1	1,201.0	1,692.2
Worldwide total	6,070.4	6,707.6	7,267.3	7,921.6	8,429.3	7,996.1	6,979.6	7,527.3	7,096.9	8,717.3

Note: Regional classifications are those of the Japan Automobile Manufacturers Association, Inc. The number of vehicles produced includes the Toyota and Lexus brands. As a result of rounding, the numbers do not necessarily add up to the total shown here.

Source: Toyota Motor Corporation

Exports from Japan by region

(1=1,000 vehicles)

Region	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
North America	782.8	813.5	939.6	1,344.7	1,244.1	1,124.2	574.0	628.2	494.7	704.6
Latin America	71.5	95.6	120.2	148.9	178.9	146.4	61.3	106.9	95.6	116.4
Europe	424.6	419.0	360.7	375.1	441.5	420.3	230.4	293.7	343.0	311.9
Africa	58.2	92.0	107.2	130.0	147.0	148.7	67.5	72.4	54.7	64.9
Asia	154.7	156.2	129.8	112.3	151.2	169.1	127.1	184.0	183.0	205.4
Oceania	154.1	164.6	159.2	171.6	175.2	184.2	144.4	165.8	146.3	174.3
Middle East	182.6	202.1	226.5	246.7	328.3	393.4	240.0	288.6	247.7	363.6
Total	1,836.0	1,951.7	2,043.2	2,529.3	2,666.1	2,586.3	1,444.7	1,745.0	1,568.9	1,945.7

Note: Regional classifications are those of the Japan Automobile Manufacturers Association, Inc. The number of vehicles produced includes the Toyota and Lexus brands. Excludes KD sets. The total includes other regions. As a result of rounding, the numbers do not necessarily add up to the total shown here.

Source: Toyota Motor Corporation

Regional classifications are those of the Japan Automobile Manufacturers Association, Inc. Source: Toyota Motor Corporation
Vehicle series are listed from left in order of greatest number of sales countries/regions

Notes: *1 Corolla includes sedan, wagon models
*2 Land Cruiser includes heavy duty, wagon models
*3 Scion includes tC, xB, xD
*4 Etios includes sedan, hatchback models
☆includes both hybrid models

Chronology

(1 = 1 vehicle)

(1 = 1 vehicle)

Year	Japanese production	Overseas production	History	Year	Japanese production	Overseas production	History
1918	—	—	Jan. Toyoda Spinning & Weaving Co., Ltd. established by Sakichi Toyoda	1965	477,643	0	Nov. Toyota Canada established in Canada
1926	—	—	Nov. Toyoda Automatic Loom Works, Ltd. established	Oct.			Toyota (GB) Ltd. (TGB) established in U.K.
1933	—	—	Sept. Automobile Department established within Toyoda Automatic Loom Works	Nov.			Kamigo Plant begins operation
1935	20	—	Aug. First Model G1 truck completed	Toyota awarded Deming Prize			
		—	Oct. Toyota Precepts established	Jul.	587,539	0	Toyota Motor Sales Co., Ltd. enters rent-a-car business
		—	Nov. First Toyota dealership established	Sept.			Takaoka Plant begins operation
1936	1,142	—	Apr. Production of Model AA passenger car begins	Oct.			Business tie-up agreement signed between Toyota Motor Co., Ltd., Toyota Motor Sales Co., Ltd., Hino Motors, Ltd. and Hino Motor Sales, Ltd.
		—	May Kariya Assembly Plant (no longer existent) begins operation	Nov.			Higashi-Fuji Automobile Performance Testing Center (now Higashi-Fuji Technical Center) completed
		—	Jun. Shibaura Laboratory (no longer existent) established	Oct.	832,130	0	"Auto" (now "Netz") dealer channel established
1937	4,013	—	Aug. Toyota Motor Co., Ltd. established	1968	1,097,405	0	Feb. Assembly Services Sdn. Bhd. begins operation in Malaysia
1938	4,615	—	Nov. Koromo Plant (now Honsha Plant) begins operation	Jul.			Miyoshi Plant begins operation
1940	14,787	—		1969	1,471,211	0	
1943	9,827	—	Nov. Toyota Motor Co., Ltd. merges with Chuo Spinning Company	1970	1,609,190	0	Aug. Toyota Motor Co., Ltd. Brussels Office opens in Belgium
1945	3,275	—		Dec.			Tsutsumi Plant begins operation
1947	3,922	—	May 100,000th Toyota vehicle produced in Japan	Jan.	1,955,033	0	Toyota Deutschland GmbH (TDG) established in Germany
		—	Oct. Production of Model SA passenger car begins	Feb.			Higashi-Fuji Technical Center opens
1949	10,824	—	Hotai Motor Co., Ltd. established in Taiwan	Jan.	2,087,133	0	10,000,000th Toyota vehicle produced in Japan
1950	11,706	—	Apr. Toyota Motor Sales Co., Ltd. established as separate, independent company	PT. Toyota-Astra Motor established in Indonesia			
1955	22,786	—	Apr. Abdul Latif Jameel Import & Distribution Co., Ltd. established in Saudi Arabia	Jun.			Myochi Plant begins operation
1956	46,417	—	Mar. Model LA forklift marketed, Toyota enters industrial vehicle field	Oct.			Calt Design Research, Inc. established in U.S.
		—	Apr. "Toyopet" dealer channel established	Apr.			Procurement of parts from overseas begins
1957	79,527	—	Feb. Toyota Motor Sales Co., Ltd. Bangkok Office opens in Thailand	1973	2,308,098	0	Mar. Shimoyama Plant begins operation
		—	Aug. First made-in-Japan passenger car exported to U.S. (Crown)	Dec.			Toyota enters prefabricated housing industry
		—	Oct. Toyota Motor Sales, U.S.A., Inc. (TMS) established in U.S.	Jul.	2,114,980	0	20,000,000th Toyota vehicle produced in Japan
1958	78,856	—	Jan. Toyota do Brasil S.A., Indústria e Comércio (TDB) established in Brazil	1975	2,336,053	0	Feb. Toyota Manufacturing Australia Ltd. (now part of TMCA) begins operation in Australia
1959	101,194	0	May Overseas production begins (in Brazil)	Jun.	2,487,851	0	Toyota Technical Center, U.S.A., Inc. (TTC-USA) established in U.S.
		—	Jul. Toyota Motor Sales Australia Ltd. established in Australia	Aug.			Kinu-ura Plant begins operation
		—	Aug. Motomachi Plant begins operation	1977	2,720,758	0	Jan. Tahara Plant begins operation
1960	154,770	0		1978	2,929,157	0	
1961	210,937	0	Jun. "Publica" dealer channel (now "Corolla" dealer channel) established	1979	2,996,225	78,607	Jan. 30,000,000th Toyota vehicle produced in Japan
1962	230,350	0	Jun. 1,000,000th Toyota vehicle produced in Japan	Apr.			"Vista" dealer channel established (now merged with "Netz")
		—	Toyota South Africa Motors (Pty), Ltd. begins operation in South Africa	1980	3,293,344	84,238	
		—	Oct. Toyota Motor Thailand Co., Ltd. (TMT) established in Thailand	1981	3,220,418	106,882	
1963	318,495	0	Apr. Toyota Motor Corporation Australia, Ltd. (TMCA) begins operation in Australia	1982	3,144,557	138,815	Jul. Toyota Motor Co., Ltd. and Toyota Motor Sales Co., Ltd. merge to become Toyota Motor Corporation (TMC)
		—	May Toyota Denmark A/S established in Denmark	Oct.			UMW Toyota Motor Sdn. Bhd. established in Malaysia
1964	425,764	0	Feb. TMT begins operation in Thailand				
		—	Mar. Louwman & Parqui B.V. established in Netherlands				

Note: Numbers in parentheses include local CKD production and non-Toyota/Lexus brand OEM production

Chronology

(1 = 1 vehicle)

Year	Japanese production	Overseas production	History
1983	3,272,335	134,096	Mar. 40,000,000th Toyota vehicle produced in Japan
1984	3,429,249	154,071	Oct. Shibetsu Proving Ground completed (first stage) Dec. New United Motor Manufacturing, Inc. (NUMMI) (joint venture with General Motors) begins operation in U.S.
1985	3,665,622	136,307	
1986	3,660,167	152,524	Jan. 50,000,000th Toyota vehicle produced in Japan Kuozui Motors, Ltd. begins operation in Taiwan
1987	3,638,279	92,260	Feb. Teiho Plant begins operation Apr. Kasugai Housing Works begins operation Sept. Toyota Technical Center of Europe (now TMME Technical Center) completed in Belgium
1988	3,968,697	244,371	Jan. Toyota Motor Sales Australia Ltd. established in Australia May Shibetsu Proving Ground completed Toyota Motor Manufacturing, U.S.A., Inc. (TMM) (now Toyota Motor Manufacturing, Kentucky, Inc. (TMMK)) begins operation in U.S. United Australian Automotive Industries Ltd. (UAAI) established in joint venture with General Motors in Australia (joint venture dissolved March 1996) Sept. 60,000,000th Toyota vehicle produced in Japan Nov. Toyota Motor Manufacturing Canada Inc. (TMMC) begins operation in Canada
1989	3,975,902	471,581	Jan. Toyota Motor Philippines Corp. (TMP) established in Philippines Mar. Hirose Plant begins operation Jun. N.V. Toyota Motor Marketing Services Europe S.A. (TMSE) (now N.V. Toyota Motor Europe Marketing & Engineering S.A. (TMME)) established in Belgium Aug. Tochigi Housing Works completed Sept. Toyota Europe Office of Creation (Toyota EPOC) opens in Brussels "Lexus" dealer channel established in U.S. to launch LS and ES Oct. TMP begins operation in Philippines
1990	4,212,373	677,655	May Tokyo Design Center (now "Tokyo Design & Research Laboratory") opens Jul. Toyotasa Toyota-Sabancı Automotive Industry & Trade Inc. established in Turkey
1991	4,085,081	669,912	Feb. 70,000,000th Toyota vehicle produced in Japan
1992	3,931,341	764,466	Apr. "Duo" Volkswagen/Audi dealership established Sept. Toyota Supplier Support Center (TSSC) established in U.S. Oct. Toyota Motor Hokkaido begins production Dec. Toyota Motor Kyushu begins production Toyota Motor Manufacturing (UK) Ltd. (TMUK) begins production

(1 = 1 vehicle)

Year	Japanese production	Overseas production	History
1993	3,561,750	888,714	Sept. 80,000,000th Toyota vehicle produced in Japan
1994	3,508,456	1,051,292	Oct. Joint-venture TOYOTASA Plant begins operation in Turkey
1995	3,171,277	1,253,423	
1996	3,410,060	1,346,033	Sept. 90,000,000th Toyota vehicle produced in Japan Oct. Toyota Motor Manufacturing North America, Inc. (TMMNA) established in U.S.
1997	3,502,046	1,390,071	Jan. Toyota Autoparts Philippines Inc. (TAP) begins production of constant velocity joints in Philippines Mar. Toyota Hybrid System introduced Toyota Argentina S.A. (TASA) Zarate plant begins operation in Argentina Jul. Tianjin Jinfeng Auto Parts Co., Ltd. begins operation in China Dec. Prius hybrid vehicle launched
1998	3,165,805	1,467,565	Feb. TMC and Hino Motors begin mutual supply of trucks in Thailand Jun. "Netz" dealer channel (formerly "Auto" dealer channel) established Tianjin Fengjin Auto Parts Co., Ltd. (TFAP) begins production in China Jul. Tianjin Toyota Motor Engine Co., Ltd. (TTME) begins production in China Toyota Mapmaster Inc. established jointly with Aisin AW Co., Ltd., Denso Corp., Matsushita Communication Industrial Co., Ltd., Zenrin Co., Ltd. and Fujitsu Ten Ltd. TMC and Volkswagen sign agreement regarding recycling, navigation systems and telematics Aug. Australian Afforestation Pty. Ltd. established jointly with Mitsui & Co. Ltd. and Nippon Paper Industries Co. in Australia Sept. TDB opens second manufacturing facility in Brazil Oct. Toyota Motor Tohoku begins production Toyota Motor Europe Manufacturing (TMEM) established in Belgium Automotive Multimedia Interface Consortium (AMIC) established jointly with General Motors, Ford, Daimler-Benz, Renault and Chrysler TMUK opens second assembly plant in U.K.
1999	3,118,226	1,611,040	Nov. Sichuan Toyota Motor Co., Ltd. (SCMT) established in China Toyota Motor Manufacturing France S.A.S. (TMMF) established in France Dec. Toyota Motor Manufacturing Indiana, Inc. (TMMI) begins production Toyota Motor Manufacturing, West Virginia, Inc. (TMMWV) begins production Jan. Tianjin Toyota Forging Co., Ltd. (TTFC) begins production

Note: Numbers in parentheses include local CKD production and non-Toyota/Lexus brand OEM production

(1 = 1 vehicle)

(1 = 1 vehicle)

Year	Japanese production	Overseas production	History	Year	Japanese production	Overseas production	History
2000	3,429,209	1,751,442	Mar. Toyota Europe Design Development S.A.R.L. (ED ²) (formerly Toyota EPOC) holds a ground-breaking ceremony in Nice, France	2003	3,520,317	2,557,979	Toyota Motor Manufacturing Poland Sp.z o.o (TMMP) begins production of manual transmissions
			Apr. Tokyo Design Research & Laboratory expansion completed				Jun. 10,000,000th Toyota vehicle produced in North America
			Sept. Toyota Parts Centre Europe (TPCE) expansion completed				Prius sales top 100,000 units worldwide
			TMC lists on New York Stock Exchange and London Stock Exchange				Aug. China FAW Group Corporation (FAW) and TMC establish long-term strategic relationship
			Oct. 100,000,000th Toyota vehicle produced in Japan				Sept. TMC and Nissan agree to tie up on hybrid technology
			Dec. Toyota Kirloskar Motor Ltd. (TKM) begins production in India				TMC and FAW tie up on Chinese auto industry
			Jan. Toyota Motor North America, Inc. (TMA) begins operation				Oct. Tianjin Toyota Motor Co., Ltd. (TTMC) begins production in China
			Mar. Toyota Motor Korea Ltd. (TMKR) established in Korea				Nov. TOYOTA FCHV becomes first-ever market-ready fuel cell vehicle to be certified by Japan's Ministry of Land, Infrastructure and Transport
			Jul. Toyota Financial Services Corp. (TFS) established				TMC-Hino fuel cell hybrid bus first to be certified for use on Japanese roads
			Dec. Sichuan Toyota Motor Co., Ltd. (SCTM) begins production				Dec. TMC and TMS begin leasing TOYOTA FCHV in Japan and North America
2001	3,354,424	1,780,603	Jan. TMMF begins production	2004	3,680,946	3,042,728	Feb. TMC and Fuji Heavy Industries agree to tie up on G-BOOK
			TMKR begins sales of Lexus models				12 TMC sales and marketing companies in Europe are rearranged to become subsidiaries or affiliated companies of Toyota Motor Marketing Europe
			Mar. Camry sales reach 5,000,000 in U.S.				Mar. Toyota Motor Manufacturing, Texas, Inc. (TMMTX) established in U.S.
			Apr. Toyota Motor Asia Pacific Pte Ltd. (TMAP) established in Singapore				Apr. TMC and China FAW group agree to jointly produce Crown, Corolla, Land Cruiser and Land Cruiser Prado
			Advics Co., Ltd. established jointly with Aisin Seiki Co., Ltd., Denso Corp., Sumitomo Electric Industries, Ltd.				TMMAL begins V8 engine production
			May Toyota Motor Sales de Mexico, S. de R.L. de C.V. (TMEX) established in Mexico				Jun. Toyota Technical Center Asia Pacific (TTCAP) established in Thailand and Australia
			Jun. Toyota Motor Manufacturing, Alabama, Inc. (TMMAL) holds ground-breaking ceremony				Jul. PT. Toyota-Astra Motor is divided into one marketing company and one production company
			TMMF holds opening ceremony				Sept. Second-generation Prius launched
			Jul. Toyota Motor (China) Investment Co., Ltd. (TMCL) established in China				TMC and Mitsubishi Motors agree to tie up on G-BOOK
			OOO "TOYOTA MOTOR" (TMR) (new sales and marketing company in Russia) established				TMMC begins production of Lexus RX
2002	3,485,162	2,155,221	Nov. Toyota de Venezuela C.A. (TDV) begins production of Daihatsu's 1.3-liter Terios				Feb. NUMMI marks 20th Anniversary
			Dec. Toyota Institute established				Guangqi Toyota Engine Co, Ltd. (GTE) established in China
			Jan. TMC and PSA Peugeot Citroën sign agreement for joint development and production of small cars in Czech Republic				Aug. TKAP begins transmission production
			Feb. Toyota Motor Manufacturing Turkey Inc. (TMMT) begins exporting vehicles to Europe				TMT begins production of IMV (Hilux VIGO)
			Mar. Toyota hybrid vehicle (Prius, Estima Hybrid, Crown Mild Hybrid, Coaster Hybrid) sales reach 100,000 worldwide				Sept. Guangzhou Toyota Motor Co., Ltd. (GTMC) established in China
			Participates in first Formula One race				TMC and FAW tie up on hybrid vehicles
			Apr. Toyota Motor Europe (TME) established in Belgium				Toyota Motor Manufacturing de Baja California (TMMBC) begins production
			Construction starts on Toyota Peugeot Citroën Automobile Czech (TPCA)				TMMIN begins production of IMV (Kijang Innova)
			Toyota Kirloskar Auto Parts Ltd. established in India				Nov. Prius wins 2005 European Car of the Year

Note: Numbers in parentheses include local CKD production and non-Toyota/Lexus brand OEM production

Chronology

(1 = 1 vehicle)

Year	Japanese production	Overseas production	History
2005	3,789,582	3,571,303	Dec. TMMBC begins production of Tacoma Toyota FAW (Tianjin) Dies Co., Ltd. (TFTD) begins production FAW Toyota (Changchun) Engine Co., Ltd. (FTCE) begins production
			Jan. GTE starts making engine parts in China
			Feb. TMMBC celebrates grand opening of Tijuana Plant in Mexico TKM begins production of IMV (Innova) PSA Peugeot Citroën and TMC had line-off ceremony at joint-venture plant in Czech Republic
			Mar. Tsinghua University and TMC establish research center in China TASA begins production of IMV (Hilux) TTCAP-AU inaugurates Australian R&D Base Toyota Group holds opening ceremony for Toyota Group Pavilion at EXPO 2005 Aichi, Japan, displaying i-unit, i-foot and Toyota Partner Robots TFTM begins production of Crown in China TMIP starts new diesel engine production in Poland
			Apr. TSAM begins production of IMV (Hilux)
			May TTCAP-TH inaugurates R&D Base in Thailand TPCA car production plant officially opens in Kolín, Czech Republic
			Jun. TMMR marks start of construction of Russian Plant
			Jul. TMC backs environmental activities by China's Youth
			Aug. Lexus brand launched in Japan
			Sept. TMV commemorates 10th anniversary with plans to launch Toyota Vietnam Foundation TMIP officially inaugurates diesel engine plant in Poland
			Oct. TMC and Fuji Heavy Industries agree on business tie-up TMMC breaks ground in Woodstock, Canada Camry Sedan sales top 10,000,000 units worldwide TFTM's plant No. 2 starts rolling off Reiz Sedan in China
			Nov. GTE marks AZ engine production start in China Hybrid sales top 500,000 units worldwide
			Dec. TMT holds stone-laying ceremony for new plant in Thailand SFTM starts making Prius in Changchun, China
			Feb. 15,000,000th Toyota vehicle produced in North America TMMBC expands its annual production capacity Toyota expands R&D base of TME Technical Centre TMMC increases annual production of its 2nd plant

(1 = 1 vehicle)

Year	Japanese production	Overseas production	History
2007	4,226,137	4,308,553	North American Production Support Center (NAPSC) opens
			Mar. TMC holds opening ceremony for European Global Production Center (E-GPC)
			Apr. TMC launches consolidated R&D and manufacturing company in North America (TEMA) TMMK marks 20 years Toyota FAW (Tianjin) Dies Co., Ltd (TFTD) increases production capacity and begins die export to Europe
			May Camry production begins in China at GTMC
			Jun. Worldwide Prius sales top 500,000 mark Sichun FAW Toyota (SFTM) increases production capacity
			Jul. TMAP Thailand established
			Aug. Increase in TMMP transmission-production capacity Asia-Pacific Global Production Center (AP- GPC) begins training for Asian manufacturing affiliates
			Sept. Toyota breaks ground for new research facilities in U.S. (TEMA) TMMC marks its 20th anniversary and celebrates official start of construction of its second vehicle production facility (2008 scheduled) TMC marks completion of refurbishments to technical training center of Toyota Jin Bei of China Automotive Industry
			Oct. TMMK starts Camry hybrid vehicle production in North America
			Nov. Isuzu and TMC sign basic agreement on business collaboration TMMTX holds a line-off ceremony for Toyota Tundra full-size pickup truck
			Dec. 1,000,000th Yaris built by Toyota in Europe
			Mar. TMT holds opening ceremony for third Thai plant
			Apr. Toyota Motor Manufacturing, Mississippi, Inc. (TMMMS) established in U.S. Toyota Motor Asia Pacific Engineering and Manufacturing Co., Ltd. (TMAP-EM) established in Thailand Subaru of Indiana Automotive, Inc. begins production of Camry [Fuji Heavy Industries' U.S. plant begins production of Camry]
			Jun. Global cumulative sales of Toyota hybrid vehicles top 1,000,000 mark
			Jul. Toyota plug-in hybrid vehicle obtains certification for public road-use from Japan's Ministry of Land, Infrastructure and Transport
			Aug. TKM opens a technical training institute
			Oct. Tong Fang Global Logistics Co., Ltd. (TFGL) (logistics management joint venture involving three companies) established
			Dec. Limited-liability company Toyota Motor Manufacturing Russia (TMMR) begins production

Note: Numbers in parentheses include local CKD production and non-Toyota/Lexus brand OEM production

(1 = 1 vehicle)

(1 = 1 vehicle)

Year	Japanese production	Overseas production	History	Year	Japanese production	Overseas production	History
2008	4,012,388	4,198,430	<p>Apr. Toyota Research Institute of North America (TRI-NA) established in U.S. TMC, Daihatsu, FHI Deepen R&D and Product-supply Ties</p> <p>May Worldwide Prius sales top 1 million mark opening of the 21st century Greater Beijing Afforestation Center in China</p> <p>Jun. TMCA starts Camry Hybrid vehicle production in Australia TMT starts Camry Hybrid vehicle production in Thailand</p> <p>Sept. TMC begins leasing Advanced Fuel Cell Hybrid Vehicle TMC begins testing plug-in hybrid vehicles in U.K.</p> <p>Oct. Opening of TTC York Township in U.S.</p> <p>Dec. TPCA produces 1 millionth vehicle TMMC starts RAV4 production in Canada</p>				
2009	2,792,274	3,579,017	<p>Apr. TMMT produces 1 millionth vehicle</p> <p>May GTMC starts Highlander production in China</p> <p>Sept. Worldwide sales of TMC hybrids top 2 million units</p> <p>Oct. Toyota Marketing Japan Corporation (TMJ) established in Japan Toyota Motor Sales & Marketing Corporation (TMSM) established in Japan TMMI starts Highlander SUV production in U.S. Toyota brand launches in South Korea</p> <p>Nov. Toyota to withdraws from F1</p> <p>Dec. TMCA starts Camry Hybrid production in Australia Prius Plug-in Hybrid introduced in key markets</p>				
2010	3,282,855	4,340,494	<p>May Toyota and Tesla Motors agree on joint EV development</p> <p>Oct. Worldwide Prius sales top 2 million units Toyota's housing operations to integrate under Toyota Housing Corporation</p> <p>Nov. FJ Cruiser launched Europe sales reaches 20 million units</p> <p>Dec. Thailand cumulative production reaches 5 million units</p>				
2011	2,760,028	4,168,785	<p>Mar. Worldwide hybrid vehicle sales top 3 million mark</p> <p>Apr. Malaysian cumulative production reaches 1 million units</p> <p>Aug. GAC Toyota Motor Co., Ltd.(GTMC) produces 1 millionth vehicle</p>				
2012	3,492,913	5,243,616	<p>Feb. Toyota 86 sports car launched</p> <p>Apr. IMV series cumulative production reaches 5 million units</p> <p>May Worldwide sales of TMC hybrids top 4 million units</p> <p>Jun. BMW Group and Toyota agree to further strengthen collaboration</p> <p>Jul. TMC worldwide cumulative production tops 200 million units</p> <p>Oct. North America cumulative production reaches 25 million units</p>				

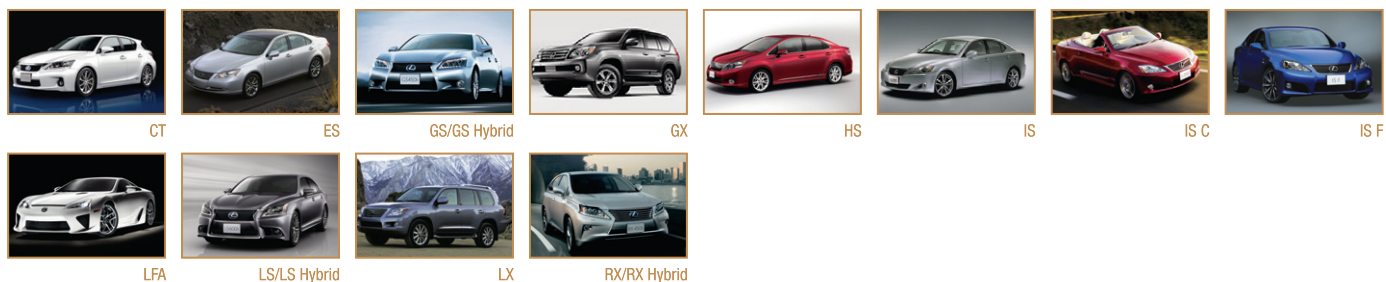
Note: Numbers in parentheses include local CKD production and non-Toyota/Lexus brand OEM production

Product Line up

Toyota



Lexus



Notes: 1. As of December 2012
 2. The Scion line is included in the Toyota brand.
 3. Some production vehicles not listed.