

Consolidated Quarterly Financial Summary

Toyota Motor Corporation
Fiscal years ended March 31

Yen in billions

	2010				2011			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Net Revenues	¥3,836.0	¥4,541.6	¥5,292.9	¥5,280.4	¥4,871.8	¥4,806.7	¥4,673.1	¥4,642.0
% Change	-38.3%	-24.0%	10.2%	49.3%	27.0%	5.8%	-11.7%	-12.1%
Operating Income (Loss)	(194.9)	58.0	189.1	95.3	211.6	111.5	99.0	46.1
% Change	—%	-65.8%	—%	—%	—%	92.2%	-47.6%	-51.6%
Operating Income Margin	-5.1%	1.3%	3.6%	1.8%	4.3%	2.3%	2.1%	1.0%
Income (Loss) before Income Taxes and Equity in Earnings of Affiliated Companies	(138.5)	75.5	224.9	129.5	263.0	129.1	129.6	41.5
% Change	—%	-58.8%	—%	—%	—%	70.9%	-42.3%	-67.9%
Net Income (Loss) attributable to Toyota Motor Corporation	(77.8)	21.8	153.2	112.2	190.4	98.7	93.6	25.4
% Change	—%	-84.4%	—%	—%	—%	352.0%	-38.9%	-77.4%
Business Segment:								
Net Revenues:								
Automotive	¥3,413.0	¥4,108.3	¥4,861.1	¥4,815.0	¥4,467.8	¥4,395.8	¥4,255.1	¥4,218.5
Financial Services	320.1	312.0	307.2	306.2	307.6	296.3	297.5	290.8
All Other	204.1	225.1	226.2	292.2	212.9	233.5	238.0	287.8
Intersegment Elimination	(101.2)	(103.8)	(101.6)	(133.0)	(116.5)	(118.9)	(117.5)	(155.1)
Consolidated	¥3,836.0	¥4,541.6	¥5,292.9	¥5,280.4	¥4,871.8	¥4,806.7	¥4,673.1	¥4,642.0
Operating Income (Loss):								
Automotive	¥ (239.1)	¥ (21.3)	¥ 124.5	¥ 49.6	¥ 96.7	¥ 33.0	¥ (27.5)	¥ (16.2)
Financial Services	49.6	74.8	80.6	41.9	115.1	68.6	116.4	58.1
All Other	(4.6)	5.0	(14.4)	5.1	4.0	10.7	13.4	7.1
Intersegment Elimination	(0.8)	(0.5)	(1.6)	(1.3)	(4.2)	(0.8)	(3.3)	(2.9)
Consolidated	¥ (194.9)	¥ 58.0	¥ 189.1	¥ 95.3	¥ 211.6	¥ 111.5	¥ 99.0	¥ 46.1
Geographic Segment:								
Net Revenues:								
Japan	¥2,181.8	¥2,656.3	¥3,093.8	¥3,288.3	¥2,806.6	¥2,919.6	¥2,686.1	¥2,573.9
North America	1,175.2	1,419.1	1,622.7	1,453.5	1,483.6	1,337.6	1,333.3	1,274.5
Europe	515.1	564.3	561.0	506.7	459.8	465.3	524.2	532.1
Asia	494.1	589.8	762.5	809.0	834.9	794.2	835.1	910.5
Other	343.3	389.7	494.0	446.8	453.7	408.0	489.7	457.7
Intersegment Elimination	(873.5)	(1,077.6)	(1,241.1)	(1,223.9)	(1,166.8)	(1,118.0)	(1,195.3)	(1,106.7)
Consolidated	¥3,836.0	¥4,541.6	¥5,292.9	¥5,280.4	¥4,871.8	¥4,806.7	¥4,673.1	¥4,642.0
Operating Income (Loss):								
Japan	¥ (212.0)	¥ (45.6)	¥ 33.9	¥ (1.5)	¥ (27.5)	¥ (24.5)	¥ (122.4)	¥ (188.0)
North America	(3.7)	30.5	79.7	(21.2)	109.7	36.1	105.2	88.4
Europe	(20.4)	1.7	(21.3)	7.0	(6.8)	(2.1)	2.2	19.8
Asia	26.9	38.5	67.1	71.0	90.2	74.0	68.6	80.2
Other	17.4	23.3	39.4	35.5	41.0	31.9	44.3	42.9
Intersegment Elimination	(3.1)	9.6	(9.7)	4.5	5.0	(3.9)	1.1	2.8
Consolidated	¥ (194.9)	¥ 58.0	¥ 189.1	¥ 95.3	¥ 211.6	¥ 111.5	¥ 99.0	¥ 46.1