

Consolidated Quarterly Financial Summary

Toyota Motor Corporation
Fiscal years ended March 31

	Yen in billions							
	2011				2012			
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Net Revenues	¥4,871.8	¥4,806.7	¥4,673.1	¥4,642.0	¥3,441.0	¥ 4,574.9	¥ 4,865.2	¥ 5,702.5
% Change	27.0%	5.8%	-11.7%	-12.1%	-29.4%	-4.8%	4.1%	22.8%
Operating Income (Loss)	211.6	111.5	99.0	46.1	(108.0)	75.4	149.6	238.5
% Change	—%	92.2%	-47.6%	-51.6%	—%	-32.4%	51.1%	417.5%
Operating Income Margin	4.3%	2.3%	2.1%	1.0%	-3.1%	1.6%	3.1%	4.2%
Income (Loss) before Income Taxes and Equity in Earnings of Affiliated Companies	263.0	129.1	129.6	41.5	(80.5)	79.1	198.6	235.6
% Change	—%	70.9%	-42.3%	-67.9%	—%	-38.7%	53.2%	467.2%
Net Income (Loss) attributable to Toyota Motor Corporation	190.4	98.7	93.6	25.4	1.1	80.4	80.9	121.0
% Change	—%	352.0%	-38.9%	-77.4%	-99.4%	-18.5%	-13.5%	376.5%
Business Segment:								
Net Revenues:								
Automotive	¥4,467.8	¥4,395.8	¥4,255.1	¥4,218.5	¥3,060.8	¥ 4,183.1	¥ 4,471.4	¥ 5,279.0
Financial Services	307.6	296.3	297.5	290.8	285.8	271.0	271.5	272.0
All Other	212.9	233.5	238.0	287.8	190.5	255.2	272.2	331.0
Intersegment Elimination	(116.5)	(118.9)	(117.5)	(155.1)	(96.1)	(134.4)	(149.9)	(179.6)
Consolidated	¥4,871.8	¥4,806.7	¥4,673.1	¥4,642.0	¥3,441.0	¥ 4,574.9	¥ 4,865.2	¥ 5,702.5
Operating Income (Loss):								
Automotive	¥ 96.7	¥ 33.0	¥ (27.5)	¥ (16.2)	¥ (202.5)	¥ (7.5)	¥ 57.1	¥ 175.4
Financial Services	115.1	68.6	116.4	58.1	94.6	76.4	83.5	51.9
All Other	4.0	10.7	13.4	7.1	(2.0)	9.9	15.3	18.8
Intersegment Elimination	(4.2)	(0.8)	(3.3)	(2.9)	1.9	(3.4)	(6.3)	(6.7)
Consolidated	¥ 211.6	¥ 111.5	¥ 99.0	¥ 46.1	¥ (108.0)	¥ 75.4	¥ 149.6	¥ 238.5
Geographic Segment:								
Net Revenues:								
Japan	¥2,806.6	¥2,919.6	¥2,686.1	¥2,573.9	¥1,784.5	¥ 2,869.0	¥ 3,024.2	¥ 3,489.6
North America	1,483.6	1,337.6	1,333.3	1,274.5	853.5	1,085.7	1,379.5	1,432.9
Europe	459.8	465.3	524.2	532.1	459.9	499.2	527.0	507.8
Asia	834.9	794.2	835.1	910.5	700.0	827.3	704.2	1,102.9
Other	453.7	408.0	489.7	457.7	368.8	455.3	460.2	475.9
Intersegment Elimination	(1,166.8)	(1,118.0)	(1,195.3)	(1,106.7)	(725.7)	(1,161.6)	(1,229.9)	(1,306.7)
Consolidated	¥4,871.8	¥4,806.7	¥4,673.1	¥4,642.0	¥3,441.0	¥ 4,574.9	¥ 4,865.2	¥ 5,702.5
Operating Income (Loss):								
Japan	¥ (27.5)	¥ (24.5)	¥ (122.4)	¥ (188.0)	¥ (206.6)	¥ (69.3)	¥ (30.5)	¥ 99.4
North America	109.7	36.1	105.2	88.4	28.9	32.5	90.3	34.5
Europe	(6.8)	(2.1)	2.2	19.8	(7.5)	5.6	10.4	9.2
Asia	90.2	74.0	68.6	80.2	60.1	70.4	40.5	85.7
Other	41.0	31.9	44.3	42.9	21.0	37.1	37.9	12.8
Intersegment Elimination	5.0	(3.9)	1.1	2.8	(3.9)	(0.9)	1.0	(3.3)
Consolidated	¥ 211.6	¥ 111.5	¥ 99.0	¥ 46.1	¥ (108.0)	¥ 75.4	¥ 149.6	¥ 238.5